

ZENITH BANK PLC

CONSOLIDATED AND SEPARATE INTERIM FINANCIAL STATEMENTS FOR THE PERIOD ENDED MARCH 31, 2018

Zenith Bank Plc
Consolidated And Separate Interim Financial Statements for the period ended March 31, 2018

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Certification pursuant to section 60(2) of Investment and Securities Act No. 29 Of 2007

We the undersigned hereby certify the following with regards to our financial report for the period ended 31 March 2018 that:

- (a) We have reviewed the report;
- (b) To the best of our knowledge, the report does not contain:
 - (i) Any untrue statement of a material fact, or
 - (ii) Omit to state a material fact, which would make the statements misleading in the light of the circumstances under which such statements were made;
- (c) To the best of our knowledge, the financial statement and other financial Information included in the report fairly present in all material respects the financial condition and results of operation of the company as of, and the periods presented in the report.
- (d) We:
 - (i) Are responsible for establishing and maintaining internal controls;
 - (ii) Have designed such internal controls to ensure that material information relating to the company and its consolidated subsidiary is made known to such officers by others within those entities particularly during the period in which the periodic reports are being prepared;
 - (iii) Have evaluated the effectiveness of the company's internal controls as of date within 90 days prior to the reports;
 - (iv) Have presented in the report our conclusions about the effectiveness of our internal controls based on our evaluation as of that date;
- (e) We have disclosed to the auditors of the company and audit committee:
 - (i) All significant deficiencies in the design or operation of internal controls which would adversely affect the company's ability to record, process, summarize and report financial data and have identified for the company's auditors any material weakness in internal controls, and
 - (ii) Any fraud, whether or not material, that involve management or other employees who have significant role in the company's internal controls;
- (f) We have identified in the report whether or not there were significant changes in the internal controls or other factors that could significantly affect internal controls subsequent to the date of our evaluation, including any corrective actions with regards to significant deficiencies and material weaknesses .

Peter Amangbo

Group Managing Director/CEO

FRC/2013/ICAN/00000001310

Ebenezer Onyeagwu

Deputy Managing Director

FRC/2013/ICAN/00000003788

Statements of profit or loss and other comprehensive income

			Group	'	Bank				
In millions of Naira	Notes	3 Months 3 31-Mar-18 31			3 Months 3 Months 12 Months 31-Mar-18 31-Mar-17 31-Dec-1				
Gross earnings		169,192	147,736	745,189	146,496	130,059	673,636		
Interest and similar income Interest and similar expense	14 15	142,618 (46,720)	118,092 (47,488)	474,628 (216,637)	125,645 (42,328)	105,144 (43,666)	420,210 (200,672)		
Net interest income Impairment charge for credit loss	16	95,898 (4,573)	70,604 (7,886)	257,991 (98,227)	83,317 (2,400)	61,478 (7,300)	219,538 (95,244)		
Net interest income after impairment charge for credit losses Fee and Commission income Trading income	17 18	91,325 20,837 1,712	62,718 21,128 7,064	159,764 90,144 157,973	80,917 15,318 1,712	54,178 17,300 7,051	124,294 72,847 157,973		
Other income Amortisation of intangible assets Depreciation of property and equipment	19 34 33	4,025 (526) (3,889)	1,452 (282) (2,723)	22,444 (1,631) (12,428)	3,821 (475) (3,421)	564 (232) (2,492)	22,606 (1,431) (11,059)		
Personnel expenses Operating expenses	20	(15,566) (43,917)	(18,166) (26,991)	(64,459) (148,346)	(12,907) (40,194)	(16,239)			
Profit before tax Income tax expense	21	54,001 (6,922)	44,200 (6,701)	203,461 (25,528)	44,771 (4,500)	36,925 (4,500)			
Profit after tax		47,079	37,499	177,933	40,271	32,425	157,145		
Other comprehensive income: Items that will never be reclassified to profit or loss Fair value movements on equity instruments		1,250	957	(2,551)	1,250	957	(2,551)		
Items that are or may be reclassified to profit or loss Foreign currency translation differences		3,532	509	5,233	_	_	-		
Other comprehensive income for the period		4,782	1,466	2,682	1,250	957	(2,551)		
Total comprehensive income for the period		51,861	38,965	180,615	41,521	33,382	154,594		

Statements of profit or loss and other comprehensive income

	,	G	roup	,	Bank				
		3 Months 3 M 31-Mar-18 31-			3 Months 3 Months 12 Months 31-Mar-18 31-Mar-17 31-Dec-17				
In millions of Naira	Notes								
Profit attributable to: Equity holders of the parent Non-controlling interests		47,006 73	37,446 53	177,604 329	40,271 -	32,425 -	157,145 -		
Total comprehensive income attributable to: Equity holders of the parent Non-controlling interests		51,739 122	38,926 39	180,281 334	41,521 -	33,382	154,594 -		
Earnings per share attributable to equity holders of parent Basic and diluted		150 k	119 k	566 k	128 k	103 k	501 k		

Statements of financial position as at March 31, 2018

			Group		Bank				
In millions of Naira	Note(s)	31-Mar-18	31-Mar-17	31-Dec-17	31-Mar-18	31-Mar-17	31-Dec-17		
Assets									
Cash and balances with central banks	22	940,981	604,419	957,663	891,926	565,419	907,265		
Treasury bills	23	986,571	646,387	936,817	751,983	468,498	799,992		
Asset pledged as collateral	24	445,896	338,996	468,010	445,896	338,996	468,010		
Due from other banks	25	760,510	389,541	495,803	547,342	325,598	273,331		
Derivative assets	26	65,814	19,519	57,219	65,814	19,519	57,219		
Loans and advances	27	1,757,011	2,349,470	2,100,362	1,668,114	2,124,199	1,980,464		
Investment securities	28	419,808	221,967	330,951	174,389	129,619	117,814		
Investments in subsidiaries	29	-	-	-	34,003	33,003	34,003		
Deferred tax assets	31	9,253	6,638	9,561	9,197	6,041	9,197		
Other assets	32	138,634	49,119	92,494	98,726	48,894	56,052		
Property and equipment	33	137,441	105,768	133,384	121,473	93,576	118,223		
Intangible assets	34	13,885	8,004	12,989	12,901	7,405	12,088		
Total assets		5,675,804	4,739,828	5,595,253	4,821,764	4,160,767	4,833,658		
Liabilities									
Customers' deposits	35	3,396,182	2,996,262	3,437,915	2,681,168	2,441,246	2,744,525		
Derivative liabilities	30	7,148	2,027	20,805	7,148	2,027	20,805		
Current income tax	21	13,625	13,578	8,915	10,569	11,427	6,069		
Deferred tax liabilities	31	-	46	18	-	-	-		
Other liabilities	36	328,286	227,372	233,481	309,415	265,881	219,791		
On-lending facilities	37	443,440	360,213	383,034	443,440	360,213	383,034		
Borrowings	38	408,140	296,041	356,496	408,140	329,379	418,979		
Debt securities issued	39	343,737	156,431	332,931	343,737	156,431	332,931		
Total liabilities		4,940,558	4,051,970	4,773,595	4,203,617	3,566,604	4,126,134		

Statement of Financial Position as at March 31, 2018

		Group			Bank		
n of Naira	Note(s)	2018	2017	2017	2018	2017	2017
Capital and reserves							
Share capital	40	15,698	15,698	15,698	15,698	15,698	15,698
Share premium	41	255,047	255,047	255,047	255,047	255,047	255,047
Retained earnings		268,592	244,019	365,757	200,119	190,497	296,786
Other reserves		194,612	172,072	183,839	147,283	132,921	139,993
Attributable to equity holder of the parent	-	733,949	686,836	820,341	618,147	594,163	707,524
Non-controlling interests		1,297	1,022	1,317	-	-	-
Total shareholders' equity	-	735,246	687,858	821,658	618,147	594,163	707,524
Total liabilities and equity	_	5,675,804	4,739,828	5,595,253	4,821,764	4,160,767	4,833,658

Jim Ovia (Chairman) FRC/2013/CIBN/00000002406

Peter Amangbo (Group Managing Director and Chief Executive) FRC/2013/ICAN/0000001310

Ebenezer Onyeagwu (Deputy Managing Director) FRC/2013/ICAN/00000003788

Stanley Amuchie (Chief Financial Officer) FRC/2013/MULTI/0000001063



Statements of cash flows

			Group			Bank	
In millions of Naira	Note(s)	31-Mar-18	31-Mar-17	31-Dec-17	31-Mar-18	31-Mar-17	31-Dec-17
Cash flows from operating activities							
Profit after tax for the year		47,079	37,499	177,933	40,271	32,425	157,145
Adjustments for non-cash items: Impairment							
Impairment loss on overdraft	16	4,147	7,610	31,305	2,400	7,300	30,748
Impairment loss on term loan	.0	426	276	65,905	2,400	7,500	63,502
Impairment loss on term loan		420	210	925	_	_	925
Impairment loss on leases		_	_	923	_	_	69
Fair value changes in trading bond		_	(34)			(21)	
Depreciation of property and equipment	+	3,889	2,723	, - 12,428	3,421	2,492	
Amortisation of intangible assets	<u>.</u>	526	282	1,631	475	232	1,431
Dividend income		320	202	(900)	473	202	(4,500)
Interest and similar income		- (142,618)	(118,092)	, ,	(125,645)	- (105,144)	
		46,720	47,488	216,637	42,328	43,666	200,672
Interest and similar expense Profit on sale of property and equipmen	₊ 10	(122)			•		
Gain on disposal of subsidiary and	[13	(122)	(27) 2,967) (57) 6,064	(122)	, ,	(22) 6,064
equity securities		-	2,907	0,004	-	2,967	0,004
Tax expense	21	6,922	6,701	25,528	4,500	4,500	16,418
Changes in operating assets and							
liabilities:							
Net (increase)/decrease in Loans and advances		204,430	(67,947)	94,906	179,053	6,633	62,424
Net (increase)/decrease in Other assets	3	(46,140)	(11,583)	(54,981)	(42,674)	(13,484)	(20,642)
Net (increase)/decrease in Treasury bill with maturity greater than 3 months		44,578	85,466	76,739	144,830	91,101	24,495
Net (increase)/decrease in treasury bills (FVTPL)	5	(97,242)	. ,	,	(96,821)	,	
Net (increase)/decrease in asset pledged as collateral		22,114	(10,653)	,	22,114	(13,421)	, ,
Net (increase)/decrease in Debt securities		(53,428)	(21,532)	(132,704)	(21,125)	(10,040)	(1,375)
Net (increase)/decrease in Restricted balances (cash reserves)		(10,531)	513	(118,930)	(10,516)		(119,078)
Net (increase)/decrease in Customer deposits		(41,733)	12,641	454,294	(63,357)	(111,717)	191,562
Net (increase)/decrease in Other liabilities		94,805	18,780	22,566	89,624	23,666	(22,132)
Net (increase)/decrease in derivative assets		(8,595)	63,341	25,641	(8,595)	63,341	25,641
Net (increase)/decrease in derivative liabilities		(13,657)	(64,807)	(46,029)	(13,657)	(64,807)	(46,029)
		61,570	(62,014)	(228,577)	146,504	(93,082)	(457,543)
Interest received		139,618	103,945	475,528	121,621	93,006	424,710
Interest paid		(44,619)			(37,054)		
Tax paid	21	-	(261)		-	-	(20,431)
VAT paid		-	(1,061)	•	-	(1,061)	
Net cash flows(used in)/generated		156,569	7,550	(443)	231,071	(31,669)	

Statement of Cash Flows

			Group			Bank	
	Note(s)	31-Mar-18 N.	31-Mar-17 N.	31-Dec-17 N.	31-Mar-18 3 N.	31-Mar-17 N.	31-Dec-17 N.
Cash flows from investing activitie	s						
Purchase of property and equipment Proceeds from sale of property and equipment	33	(8,037) 129	(7,113) 125	(41,883) 241	(6,679) 129	(4,686) 112) (38,180) 206
Purchase of intangible assets Purchase of equity securities	34	(1,412) (35,429)	(587) -	(6,694) (1,000)	(1,288) (35,450)	, ,	(6,288) (1,000)
Net cash from/(used) in investing activities		(44,749)	(7,575)	(49,336)	(43,288)	(5,161)	(45,262)
Cash flows from financing activities	es						
Net inflow from on-lending facilities Borrowings		60,406	9,556	32,377	60,406	9,556	32,377
 inflow from long term borrowing -repayment of long term borrowing Net Inflow from debt securities issued 		51,644 10,806	32,935	102,373 (8,983) 173,403	- (10,839) 10,806	35,141 -	193,088 (66,911) 173,403
Finance lease payments Dividends paid	u	-	(55,572)	(370) (63,422)	-	(55,572)	(370)
Net cash from/(used) in financing activities		122,856	(13,081)	235,378	60,373	(10,875)	268,165
(Decrease)/Increase in cash and ca	ash	234,676	(13,106)	185,599	248,156	(47,705)	(32,847)
Cash at the beginning of the Effect of exchange rate movement or cash balances	า	916,342 (92)	727,399 (68)	727,399 3,344	533,511 -	566,358 -	566,358 -
Cash and cash equivalent at the el of the period/year	nd 45	1,150,926	714,225	916,342	781,667	518,653	533,511

Statements of changes in equity

_	-			Attributable	to equity hol Bank	ders of the					
In of Naira	Share capital	Share premium	Foreign currency translation reserve	Revaluation reserve	Statutory reserve	SMIEIS reserve	Credit risk reserve	Retained earnings	Total	Non- controlling interest	Total equity
III oi i valia	-		1030170		-						1
Group											
Balance at 1 January, 2018 Profit for the period	15,698 -	255,047	33,683	8,399	135,686	3,729	2,342	365,757 47,001	820,341 47,001	1,317 73	821,658 47,074
Foreign currency translation differences Fair value movements on equity instruments	- -	-	3,483	1,250	-	-	-	-	3,483 1,250	49 -	3,532 1,250
Total comprehensive income for the period	-	-	3,483	1,250	-	-	-	47,001	51,734	122	51,856
Transfer for the period IFRS 9 transfer to loan reserve	-	-	-	- -	6,040 -	-	-	(6,040) (138,126)	- (138,126)	- (142)	-) (138,268)
Balance at March 31, 2018	15,698	255,047	37,166	9,649	141,726	3,729	2,342	268,592	733,949	1,297	735,246
At January 1, 2017 Profit for the period Foreign currency translation differences Fair value movements on equity instruments	15,698 - - -	255,047 - - -	28,465 - 5,218		112,114 - - -	3,729 - - -	10,471 - - -	267,008 177,614 - -	703,482 177,614 5,218 (2,551)	983 319 15	704,465 177,933 5,233 (2,551)
Total comprehensive income for the period	-	-	5,218	(2,551)	-	-	-	177,614	180,281	334	180,615
Transfer between reserves Dividends	-	-	-	- -	23,572	-	(8,129)	(15,443) (63,422)	- (63,422)	-	(63,422)
Balance at 31 December, 2017	15,698	255,047	33,683	8,399	135,686	3,729	2,342	365,757	820,341	1,317	821,658

Zenith Bank Plc

Consolidated And Separate Interim Financial Statements for the period ended March 31, 2018

Consolidated and separate statements of changes in equity

In millions of Naira	Sha capit		Revalua reser	,	SMIEIS reserve			•
Bank Balance at 1 January, 2018 Profit for the period Fair value movement on equity instruments	15,698 - -	255,047 - -	8,399 - 1,250	127,865 - -	3,729 - -	- - -	296,786 40,271	707,524 40,271 1,250
Total comprehensive income for the period Transfer between reserves IFRS 9 transfer to loan reserve	- - -	- - -	1,250 - -	6,040	- - -	- - -	40,271 (6,040) (130,898)	41,521 - (130,898)
Balance at March 31, 2018	15,698	255,047	9,649	133,905	3,729	-	200,119	618,147
Balance at January 1, 2017 Profit for the period Fair value movement on equity instruments	15,698 - -	255,047 - -	10,950 - (2,551)	104,293 - -	3,729 - -	8,129 - -	218,507 157,144 -	616,353 157,144 (2,551)
Total comprehensive income for the period Transfer between reserves Dividends	- - -	- - -	(2,551) - -	23,572 -	- - -	(8,129) -	157,144 (15,443) (63,422)	154,593 - (63,422)
Balance at 31 December, 2017	15,698	255,047	8,399	127,865	3,729	-	296,786	707,524

1. The Bank

Zenith Bank Plc (the "Bank") was incorporated in Nigeria under the Companies and Allied Matters Act as a private limited liability company on May 30, 1990. It was granted a banking licence in June 1990, to carry on the business of commercial banking and commenced business on June 16, 1990. The Bank was converted into a Public Limited Liability Company on May 20, 2004. The Bank's shares were listed on October 21, 2004 on the Nigerian Stock Exchange, and in August 2015, the bank was admitted into the Premium Board of the Nigerian Stock Exchange.

The principal activity of the Bank is the provision of banking and other financial services to corporate and individual customers. Such services include granting of loans and advances, corporate finance and money market activities.

The Bank has six subsidiary companies namely, Zenith Bank (Ghana) Limited, Zenith Pension Custodian (Nigeria) Limited, Zenith Bank (UK) Limited, Zenith Bank (Sierra Leone) Limited, Zenith Bank (Gambia) Limited and Zenith Nominees Limited. The results of the bank's subsidiaries have been consolidated in these third guarter financial statements.

2. Condensed statement of accounting policies

Interim Financial Statements

The Condensed Financial Statements of Zenith Bank PLC and its subsidiaries (together "The Group") for the year ended 31 March 2018 are presented and have been prepared based on the provisions of IAS 34 Interim Financial Reporting as issued by the International Accounting Standards Board.

As a result, the Group applied the same accounting methods used for the Consolidated Financial Statements for the year ended 31 December 2017, prepared in accordance with the International Financial Reporting Standards(refer to Note "Basis of preparation" presented in the Statement of Accounting Policies (Notes 1 and 2 of the 2016 Financial Statements).

Provisions for income taxes have been calculated on the basis of the estimated annual effective tax rate applied to the pretax profit. However, where a lower tax rate is applicable, the current rate is adjusted. The assessment of the annual effective tax rate takes into consideration any anticipated deferred tax assets not previously recognized.

There were no changes to the accounting policies adopted by the group during the period in the preparation of its quarterly report.

3. Seasonality of operations

The impact of seasonality or cyclicality on operations is not regarded as significant to the condensed interim consolidated financial statements. The operations of the bank and its subsidiaries are expected to be even within the financial year. However, global and national events and occurences may affect the group's operations depending on the extent of relationship these events and occurences have with the operations.

4. Unusual items

There were no unusual transactions or occurences within the reporting period.

5. Changes in Estimates

There were no changes to the accounting estimates applied by the group.

6. Divdends

The directors did not recommend the payment of any dividend for the Group's first quarter results to 31 March 2018 (31 March 2017: NIL).

7. Significant events after the end of the interim period

There were no significant events that occurred after the first quarter that would necessiate a disclosure and/or adjustment to the quarterly return presented herein.

8. Business combinations

There was no business combination during the period.

9. Restructuring and reversals of restructuring provisions

No reversals of provision for restructing were made in the Group's books in the current period as there was no restructuring during the period neither were there reversal of previous restructuring arrangements for the forth quarter results to 31 March 2018 (31 March 2017: NIL).

10. Correction of prior period errors

No error has been noted in relation to the prior quarterly results. However, certain items reported in prior period returns have been restated to conform to current year presentation. This is to facilitate comparability.

11. Impairment loss of property, equipment, intangible or other assets, and reversal of such impairment loss

Within the period under review, none of the group's property, plant and equipment was impaired and there were no reversals of previous impairment charges in the current period.

12. Litigation settlements

There was no litigation settlement in the first quarter ended 31 March 2018 (31 March 2017: N1.3 million).

13. Segment

The group's operations are primarily organised on the basis of its geographic coverage which are: Nigeria, Rest of Africa and Europe.

In of Naira				,		
	Nigeria	Outside I Africa	Nigeria Europe	Total reportable segments	Eliminations	Consolidated
In millions of Naira March 31, 2018 Revenue: Derived from external customers Derived from other business segments	147,649 1,668	16,303	4,313 42	168,265 1,710	(700) (83)	
Total revenue*	149,317	16,303	4,355	169,975	(783)	
Interest expense Impairment charge for credit losses Operating expenses Profit before tax Tax expense	(42,328) (2,400) (56,515) 48,074 (5,204)	(4,929) (1,747) (5,528) 4,099 (1,447)	(243) (426) (1,545) 2,141 (271)	(47,500) (4,573) (63,588) 54,314 (6,922)	(310) 313 -	54,001 (6,922)
Profit after tax	42,870	2,652	1,870	47,392	313	47,079
	Nigeria	Outside I Africa	Nigeria Europe	Total reportable segments	Eliminations	Consolidated
In millions of Naira March 31, 2018 Capital expenditure**	7,967	15,553	795	24,315	(14,866)	9,449
Identifiable assets	4,844,795	411,051	538,243	5,794,089	(118,285)	
Identifiable liabilities	4,206,659	351,542	467,640	5,025,841	(85,283)	

^{*} Revenues are allocated based on the location of the operations.

** Capital expenditure consists of expenditure on intangible assets and property and equipment during the period.

In of Naira						
In millions of Naira 31 March 2017	Nigeria	Outside Niger Africa	ia Banking Europe	Total reportable segments	Eliminations	Consolidated
Revenue: Derived from external customers Derived from other business segments	127,881 676	10,577 -	3,559 36	142,017 712	1,897 (712)	143,914
Total revenue*	128,557	10,577	3,595	142,729	1,185	143,914
Interest expense Impairment charge for credit losses Operating expenses	(43,666) (7,300) (43,575)	(4,033) (310) (3,412)	(499) (276) (1,256)	(48,198) (7,886) (48,243)	710 - (918)	(47,488) (7,886) 49,161
Profit before tax Tax expense	34,016 (5,073)	2,822 (1,284)	1,564 (344)	38,402 (6,701)	(977) -	39,379 (6,701)
Profit after tax	28,943	1,538	1,220	31,701	(977)	
	Nigeria	Outside Niger Africa	ia Banking Europe	Total reportable segments	Eliminations	Consolidated
In millions of Naira 31 March 2017	0.000	4.400	200	J		7 700
Capital expenditure** Identifiable assets	6,288 4,180,125	1,106 274,510	306 350,531	7,700 4,805,166	(73,026)	7,700 4,732,140
Identifiable liabilities	3,572,882	219,160	229,793	4,021,835	26,268	4,048,103

^{*} Revenues are allocated based on the location of the operations.

** Capital expenditure consists of expenditure on intangible assets and property and equipment during the period.

Zenith Bank Plc

Consolidated And Separate Interim Financial Statements for the period ended March 31, 2018

		Group			Bank	
In millions of Naira	31-Mar-18	31-Mar-17	31-Dec-17	31-Mar-18	31-Mar-17	31-Dec-17
14. Interest and similar income						
Loans and advances to customers Treasury bills Government and other bonds Placement with banks and discount houses	77,084 50,854 12,813 1,867	78,809 26,927 11,388 968	314,710 109,740 43,472 6,706	71,129 43,814 10,579 123	73,584 21,110 10,303 147	295,959 84,973 38,753 525
	142,618	118,092	474,628	125,645	105,144	420,210
15. Interest and similar expense						
Current accounts Savings accounts Time deposits Borrowed funds	2,975 4,779 12,366 26,600 46,720	1,792 4,189 8,659 32,848 47,488	10,029 17,099 108,735 80,774 216,637	2,830 4,744 8,922 25,832 42,328	1,667 4,137 8,074 29,788 43,666	9,403 16,927 95,329 79,013 200,672
16. Impairment charge						
Other financial assets Overdrafts (See note 27) Term loans (See note 27) On-lending facilities (See note 27) Advances under finance lease (See note 27)	4,147 426 -	7,610 276 - -	23 31,305 65,905 925 69	2,400 - - -	7,300 - - -	30,748 63,502 925 69
	4,573	7,886	98,227	2,400	7,300	95,244

		Group			Bank	
In millions of Naira	31-Mar-18	31-Mar-17	31-Dec-17	31-Mar-18	31-Mar-17	31-Dec-17
17. Fees and commission income						
Credit related fees Current account maintenance Income from financial guarantee contracts issued Fees on electronic products Foreign currency transaction fees and commission Asset based fees Auction fees income Corporate finance fees Foreign withdrawal charges Commission on agency and collection services	4,620 4,962 958 3,518 1,242 2,093 921 333 1,079 1,111	3,218 9,571 1,301 1,424 393 1,840 271 1,165 721 1,224	20,834 29,450 4,617 12,280 2,708 7,943 1,894 2,048 3,509 4,861	3,604 4,427 860 3,244 200 - 921 258 1,079 725	2,526 9,160 1,230 1,157 270 271 1,091 721 874	17,718 27,710 4,275 11,387 1,277 - 1,894 1,674 3,509 3,403
18. Trading income						
Foreign exchange trading income/(loss) Bond trading income/(loss)	1,016 696 1,712	7,030 34 7,064	157,605 368 157,973	1,016 696 1,712	7,030 21 7,051	157,605 368 157,973
19. Other operating income						
Recoveries Income on cash handling Provision no longer required Dividend Income from equity instruments Gain on disposal of property and equipment Foreign currency revaluation gain	310 128 - - 122 3,465	- 101 - - 27 1,324	557 8,404 900 57 12,526	310 128 - 122 3,261	- 101 - - 27 436	423 8,404 4,500 22 9,257
	4,025	1,452	22,444	3,821	564	22,606

Dividend income from equity investments represents dividends received on equity intruments held for strategic purposes and for which the Group has elected to present fair value gains and losses in other comprehensive income.

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		Group				
In millions of Naira	31-Mar-18	31-Mar-17	31-Dec-17	31-Mar-18	31-Mar-17	31-Dec-1
20. Operating expenses						
Directors' emolument	274	233	1,479	151	95	551
Auditors' renumeration	204	128	693	158	105	510
Deposit insurance premium	2,722	2,700	11,683	2,722	2,700	11,683
AMCON	12,084	5,355	21,419	12,084	5,355	21,419
Advertisement	1,622	960	8,819	1,576	897	8,577
Outsourcing services	2,292	-	9,583	2,292	-	9,583
Bank charges	698	458	2,984	616	411	2,765
Donations	435	859	2,624	431	858	2,611
Telephone and postages	548	393	2,414	464	304	2,106
Corporate promotions	2,462	506	8,056	2,123	484	7,920
Information technology	1,335	2,388	12,686	1,195	2,277	12,109
Fraud and forgery	248	24	368	248	24	368
Professional fees	1,320	690	3,442	1,185	619	2,997
Insurances	2,424	616	6,310	2,390	586	6,180
Operating lease	828	915	3,771	511	571	2,331
Expenses on electronic products	2,197	875	7,595	2,066	795	7,285
Printing and stationery	482	460	2,457	344	346	1,903
Fuel and maintenance	5,854	5,561	19,367	4,723	3,877	16,371
Security and cash handling	842	806	4,975	724	711	4,615
Licenses, registrations and subscriptions	1,188	470	2,871	1,103	407	2,567
Training and development	1,573	854	4,070	1,526	812	3,811
Travel and hotel expenses	882	513	7,289	707	359	6,670
Other expenses	1,408	1,227	3,391	855	612	1,063
	43,922	26,991	148,346	40,194	23,205	135,995

		Group				
In millions of Naira	31-Mar-18	31-Mar-17	31-Dec-17	31-Mar-18	31-Mar-17	31-Dec-17
21. Taxation						
Major components of the tax expense						
Minimum tax	3,929	-	4,350	3,929	-	4,350
Current Corporate tax Excess dividend tax Information technology tax Education tax Effect of tax rates in foreign juridictions Prior year over provision	1,885 - 494 306 -	6,701 - - - - -	8,878 11,546 1,804 112 - 1,959	- 399 172 - -	4,500 - - - - -	11,546 1,719 - - 1,959
Total income tax expense Deferred tax expense (see note 33)	6,614 308	6,701 -	28,649 (3,121)	4,500 -	4,500 -	19,574 (3,156)
Total tax expense	6,922	6,701	25,528	4,500	4,500	16,418
b The movement in the current income tax payable balance is as follows: At start of the period Tax paid Tax effect of translation Minimum tax charge Income tax charge At the end of the period	8,915 - 3,929 781 13,625	8,953 (261) (1,815) - 6,701 13,578	8,953 (28,522) (165) 4,350 24,299 8,915	6,069 - 3,929 571 10,569	6,927 - - - 4,500 11,427	6,927 (20,431) - 4,350 15,223 6,069
Applicable tax rate	30 %	30 %	30 %	30 %	30 %	30 %

		Group			Bank	Bank			
In millions of Naira	31-Mar-18	31-Mar-17	31-Dec-17	31-Mar-18	31-Mar-17	31-Dec-17			
22. Cash and balances with central banks									
Cash	116,917	15,257	150,883	102,716	6,529	136,711			
Operating accounts with Central Banks	166,419	61,491	159,666	131,609	31,764	123,469			
Mandatory reserve deposits with central bank	576,956	446,982	566,425	576,912	446,437	566,396			
Cash Requirement Special Intervention Reserve	80,689	80,689	80,689	80,689	80,689	80,689			
	940,981	604,419	957,663	891,926	565,419	907,265			

Mandatory reserve deposits with central banks represents a percentage of customers' deposits (prescribed from time to time by the central bank) which are not available for daily use. For the purposes of the Statement of cashflow, this balance is excluded from cash and cash equivalents.

23. Treasury bills

Treasury bills (FVTPL) Treasury bills (Amortized cost)	644,898 341,673	128,007 518,380	547,656 389,161	644,477 107,506	128,006 340,492	547,656 252,336
	986,571	646,387	936,817	751,983	468,498	799,992
Treasury bills less than 3 months maturity	107,080	247,936	109,990	-	154,762	-
24. Assets pledged as collateral						
Treasury bills pledged as collateral Bonds pledged as collateral Treasury bills under repurchase agreement Bonds under repurchase agreement	268,690 177,206 - -	5,173 190,072 143,751 -	125,059 267,028 75,923	268,690 177,206 -	5,173 190,072 143,751 -	125,059 267,028 75,923
	445,896	338,996	468,010	445,896	338,996	468,010

		Group				
In millions of Naira	31-Mar-18	31-Mar-17	31-Dec-17	31-Mar-18	31-Mar-17	31-Dec-17
25. Due from other banks						
Current balances with banks within Nigeria Current balances with banks outside Nigeria Placements with banks and discount houses	20,325 487,089 253,096	16,485 253,917 119,139	18,287 273,721 203,795	- 518,831 28,511	303,882 21,716	- 264,598 8,733
	760,510	389,541	495,803	547,342	325,598	273,331
26. Derivative assets						
Forward contracts (fair value)	65,814	19,519	57,219	65,814	19,519	57,219

Non-hedging derivative assets and liabilities

The Group enters into currency forward contracts with counterparties. On initial recognition, the Group estimates the fair value of derivatives transacted with the counterparties using valuation techniques. In many cases, all significant inputs into the valuation techniques are wholly observable-e.g with reference to similar transactions in the wholesale dealer market.

27. Loans and advances to customers

Overdrafts Term loans On-lending facilities Advances under finance lease	216,851	657,294	514,009	176,927	620,684	480,392
	1,375,061	1,405,604	1,355,300	1,301,294	1,201,256	1,253,817
	442,940	359,864	379,195	442,940	359,864	379,195
	3,205	5,093	3,668	3,205	4,787	3,665
Gross loans and advances to customers Less: Allowances for impairment	2,038,057	2,427,855	2,252,172	1,924,366	2,186,591	2,117,069
	(281,046)	(78,385)	(151,810)	(256,252)	(62,392)	136,605
Specific allowances for impairment Collective allowance for impairment	(168,647)	(32,809)	(82,904)	(150,900)	(17,607)	(68,443)
	(112,399)	(45,576)	(68,906)	(105,352)	(44,785)	(68,162)
Net loans and advances to customers	1,757,011	2,349,470	2,100,362	1,668,114	2,124,199	1,980,464

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		Group			Bank	
In millions of Naira	31-Mar-18	31-Mar-17	7 31-Dec-17	31-Mar-18	31-Mar-17	31-Dec-
27. Loans and advances to customers (continued)						
Overdrafts						
Gross Overdrafts Less: Allowances for impairment	216,851 (66,358)	657,294 (37,115)	514,009 (47,952)	176,927 (53,118)	620,684 (29,545)	480,392 (44,007)
Specific allowances for impairment Collective allowance for impairment	(17,173) (49,185)	(14,257) (22,858)	(27,094) (20,858)	(10,980) (42,138)	(7,478) (22,067)	(23,893) (20,114)
Net Overdrafts	150,493	620,179	466,057	123,809	591,139	436,385
Term loans						
Gross Term loans Less: Allowances for impairment	1,375,061 (213,431)	1,405,604 (39,865)	1,355,300 (101,767)	1,301,294 (201,877)	1,201,256 (31,442)	1,253,817 (90,507)
Specific allowances for impairment Collective allowance for impairment	(151,474) (61,957)	(18,552) (21,313)	(55,810) (45,957)	(139,920) (61,957)	(10,129) (21,313)	(44,550) (45,957)
Net Term loans	1,161,630	1,365,739	1,253,533	1,099,417	1,169,814	1,163,310
On-lending facilities						
Gross On-lending facilities Less: Allowances for impairment	442,940 (1,238)	359,864 (1,337)	379,195 (1,955)	442,940 (1,238)	359,864 (1,337)	379,195 (1,955)
Collective allowance for impairment	(1,238)	(1,337)	(1,955)	(1,238)	(1,337)	(1,955)
Net On-lending facilities	441,702	358,527	377,240	441,702	358,527	377,240
Advances under finance lease						
Gross Advances under finance lease Less: Allowances for impairment - collective	3,205 (19)	5,093 (67)	3,668 (136)	3,205 (19)	4,787 (67)	3,665 (136)
Net Advances under finance lease	3,186	5,026	3,532	3,186	4,720	3,529

In of Naira

27. Loans and advances to customers (continued)

Reconciliation of impairment allowance on loans and advances to customers

Group	Overdrafts	Term loans	On-lending facilities	Advances under finance lease	Total
Balance at 1 January, 2018	47,952	101,767	1,955	136	151,810
Specific impairment Collective impairment	27,094 20,858	55,810 45,957	- 1,955	136	82,904 68,906
Additional impairment for the period	30,187	112,652	-	-	142,839
Collective impairment	48,805	48,492	208	(48)	97,457
Foreign currency translation and other adjustments Write-offs	(4,038) (7,743)		- (717)	(117)	(3,918) (9,685)
Balance at March 31, 2018	66,358	213,431	1,238	19	281,046
Specific impairment Collective impairment	17,173 49,185	151,474 61,957	- 1,238	- 19	168,647 112,399
Balance at January 1, 2017		30,568	39,472	1,337	67
Specific impairment Collective impairment		14,738 15,830	18,158 21,314	- 1,337	- 67
Additional impairment for the period		31,305	65,905	925	69
Specific impairment Collective impairment		19,848 11,457	39,665 26,240	- 925	- 69
Foreign currency translation and other adjustments Write-offs		(4,935) (8,986)	828 (4,438)	(307)	
Balance at 31 December, 2017		47,952	101,767	1,955	136
Specific impairment Collective impairment		27,094 20,858	55,810 45,957	- 1,955	136

In of Naira

27. Loans and advances to customers (continued)

Bank

	Overdrafts	Term loans	On-lending facilities	Advances under finance lease	Total
Balance at 1 January, 2018	44,007	90,507	1,955	136	136,605
Specific impairment Collective impairment	23,893 20,114	44,550 45,957	- 1,955	136	68,443 68,162
Additional impairment for the period	21,071	112,226	-	-	133,297
Collective impairment	2,400	-	-	-	2,400
Write-offs	(11,960)	(856)	(717) (117)	(13,650)
Balance at March 31, 2018	53,118	201,877	1,238	19	256,252
Specific impairment Collective impairment	10,980 42,138	139,920 61,957	- 1,238	- 19	150,900 105,352
Balance at January 1, 2017	22,245	31,443	1,337	67	55,092
Specific impairment Collective impairment	7,478 14,767	10,129 21,314	- 1,337	67	17,607 37,485
Additional impairment for the period	30,748	63,502	925	69	95,244
Specific impairment Collective impairment	20,109 10,639	37,262 26,240	- 925	- 69	57,371 37,873
Write-offs	(8,986)	(4,438)	(307) -	(13,731)
Balance at 31 December, 2017	44,007	90,507	1,955	136	136,605
Specific impairment Collective impairment	23,893 20,114	44,550 45,957	- 1,955	- 136	68,443 68,162

		Group			Bank	
In millions of Naira	31-Mar-1	8 31-Mar-17	31-Dec-17	31-Mar-1	8 31-Mar-17	31-Dec-1
27. Loans and advances to customers (continued)						
(c) Advances under finance leases						
Gross investments Less: Unearned income	3,220 (15)	5,286 (151)	3,698 (30)	3,220 (15)	4,880 (145)	3,688 (23)
	3,205	5,135	3,668	3,205	4,735	3,665
The net investment may be analysed as follows: Later than 1 year and no later than 5 years	3,205	5,135	3,668	3,205	4,735	3,665
(d) The nature of security in respect of loans and advances is as follows: Secured against real estate Secured by shares of quoted companies Cash collateral, lien over fixed and floating assets Unsecured	88,044 23,438 1,147,426 779,149 2,038,057	124,769 66,023 1,332,900 904,162 2,427,854	89,553 25,276 1,234,199 903,144 2,252,172	85,634 23,285 1,156,929 658,518 1,924,366	116,190 60,332 1,217,343 792,726 2,186,591	88,648 25,217 1,222,121 781,083 2,117,069
28. Investment securities						
(a) Analysis of investments Debt securities Equity securities	370,278 49,530	204,358 17,609	316,850 14,101	124,838 49,551	112,010 17,609	103,713 14,101
	419,808	221,967	330,951	174,389	129,619	117,814

In of Naira

29. Interests in subsidiaries including consolidated structured entities

The following table lists the entities which are controlled by the group, either directly or indirectly through subsidiaries.

Group

Name of company			Effective holding 2018		ominal share I capital held 2018	Nominal share capital held 2017
Zenith Bank (Ghana) Limited			- %	98.07 %	6,444	6,444
Zenith Bank (UK) Limited				100.00 %	21,482	21,482
Zenith Bank (Sierra Leone) Limited				99.99 %	2,059	2,059
Zenith Bank (Gambia) Limited			- %		1,038	1,038
Zenith Pensions Custodian Limited			- %		1,980	1,980
Zenith Nominee Limited			-	99.00	1,000	1,000
					34,003	34,003
30. Derivative liabilities						
Derivative liabilities	7,148	2,027	20,805	7,148	2,027	20,805
	7,148	2,027	20,805	7,148	2,027	20,805
31. Deferred tax						
Deferred income taxes are calculated on all temporary differences under the liability method using	an effective tax	rate of 30% (2	2017: 30%).			
Deferred tax asset						
Tax loss carried forward	9,253	6,638	9,561	9,197	6,041	9,197
Deferred tax liabilities						
Charge for the period	-	46	18	-	-	

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	Group Bank						
In millions of Naira	31-Mar-18	31-Mar-17	31-Dec-17	31-Mar-18	31-Mar-17	31-Dec-17	
32. Other assets							
Prepayments Deposits for shares	33,003	27,273	15,166 650	30,548	25,326 650	13,300 1,300	
Electronic card related receivables	63,583	22,512	37,397	60,960	22,610	35,462	
Intercompany receivables AGSMEIS Receivables Receivables	1,127 5,964 40,205	- - 4,588	5,964 38,565	1,127 5,964 5,375	968 - 4,588	1,075 5,964 4,199	
Less: Specific impairment	(5,248)	(5,254)	(5,248)	(5,248)	(5,248)	(5,248)	
	138,634	49,119	92,494	98,726	48,894	56,052	

In of Naira

33. Property and equipment

Group

	Land	Buildings	Furniture and fixtures	Motor vehicles	Computer equipment	Aircraft	Leasehold improvements	Work in progress	Total
Cost At start of the period Additions Disposals Reclassification	28,476 151 -	46,878 1,726 - (47)	68,465 3,622 (139) 6	18,719 615 (611)	28,836 160 (3)	12,600 - -	18,009 504 (1) 37	15,176 1,259	237,159 8,037 (754)
At the end of the period	28,627	48,557	71,954	18,723	28,997	12,600	18,549	16,435	244,442
	Land	Buildings	Furniture and fixtures	Motor vehicles	Computer equipment	Aircraft	Leasehold improvements	Work in progress	Total
Accumulated Depreciation At start of the period Charge for the period	-	5,510 234	44,149 1,934	13,892 544	25,519 537	210 315	14,495 325	- -	103,775 3,889
Disposals Reclassification	-	(1) 20	(131)	(611) - 45	(5) - 22	-	- - (1)	- -	(747) (2) 86
Foreign exchange movements At the end of the period		5,763	45,951	13,870	26,073	525	(1) 14,819	-	107,001
Net Book Amount At March 31, 2018	28,627	42,794	26,003	4,853	2,924	12,075	3,730	16,435	137,441
At 31 December, 2017	28,476	41,368	24,316	4,827	3,317	12,390	3,514	15,176	133,384

In of Naira

33. Property and equipment (continued)

35.(b) Property and equipment

Bank

Cost	Land	Buildings	Furniture and M fixtures	otor vehicles	Computer equipment	Aircraft	Leasehold improvements	Work in progress	Total
At start of the period	28,476	38,815	65,564	16,916	26,078	12,600	15,780	12,015	216,244
Additions	¹ 151	1,401	3,460	461	27	· -	120	759	6,679
Disposals	-	-	(139)	(611)	(3)	-	(1)	-	(754)
Reclassification	-	(47)) 6	-	4	-	37	-	-
At the end of the period	28,627	40,169	68,891	16,766	26,106	12,600	16,236	12,774	222,169

Accumulated depreciation

	Land	Buildings	Furniture and fixtures	Motor vehicles	Computer equipment	Aircraft	Leasehold improvements	Work in progress	Total
At start of the period	-	5,390	42,480	12,831	23,999	210	13,111	-	98,021
Charge for the period	-	208	1,814	460	356	315	268	_	3,421
Disposals	=	-	(131)	(611)	(5)	-	-	-	(747)
Reclassification	-	(1)	(1)		2	-	-	-	-
At the end of the period	-	5,597	44,162	12,680	24,352	525	13,379	-	100,695
Net Book Amount At March 31, 2018	28,627	34,572	24,729	4,086	1,754	12,075	2,857	12,774	121,473
At 31 December, 2017	28,476	33,425	23,084	4,085	2,079	12,390	2,669	12,015	118,223

In of Naira

34. Intangible assets

Computer software

	Group 31-Mar-18	Group 31-Mar-17	Group 31-Dec-17	Bank 31-Mar-18	Bank 31-Mar-17	Bank 31-Dec-17
Cost At start of the period Exchange difference	22,099 10	8,761 36	11,998 79	19,377	7,236	9,761
Reclassification Additions	1,412	1,678	3,328 6,694	1,288	22 1,581	3,328 6,288
At end of the period	23,521	10,475	22,099	20,665	8,839	19,377
Accumulated amortisation						
At start of the period Exchange difference	9,110	5,521 -	7,353 126	7,289 -	4,483 -	5,858 -
Reclassification Disposal	-	-	-	-	-	
Charge for the period	526	282	1,631	475	232	1,431
At the end of the period	9,636	5,803	9,110	7,764	4,715	7,289
Carrying amount at period end	13,885	4,672	12,989	12,901	4,124	12,088

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		Group			Bank	
In millions of Naira	31-Mar-	18 31-Mar-1	17 31-Dec-17	31-Mar-1	8 31-Mar-	17 31-Dec-17
35. Deposits						
Demand	1,881,821	1,580,778	1,813,234	1,383,964	1,198,846	1,337,839
Savings	406,781	362,231	383,045	357,953	307,529	339,488
Term	439,985	511,163	572,070	340,378	445,754	460,484
Domiciliary	667,595	542,090	669,566	598,873	489,117	606,714
	3,396,182	2,996,262	3,437,915	2,681,168	2,441,246	2,744,525
36. Other liabilities						
Settlement payables	45,532	29,459	25,295	45,425	29,406	25,199
Electronic card related payables	3,472	2,203	1,725	3,208	1,963	1,505
Due to banks for clean letters of credit	69,929	11,743	47,719	69,929	64,017	47,719
Managers' cheques	13,098	13,568	17,670	12,425	13,000	16,904
Tax collections	2,238	2,647	3,604	2,024	2,511	3,416
Sales and other collections	71,058	6,857	29,174	71,058	6,857	29,174
Deferred income on financial guarantee contracts	1,073	906	654	1,073	906	654
Unclaimed dividend	3,521	3,521	3,521	3,521	3,521	3,521
Finance lease obligation	11,705	8,404	12,049	11,705	8,404	12,049
Customer deposits for letters of credit	81,492	108,610	68,608	81,349	108,415	68,463
Customer's foreign transactions payables	10,367	16,758	9,026	5,274	12,785	6,417
Other payables	14,801	22,696	14,436	2,424	14,096	4,770
	328,286	227,372	233,481	309,415	265,881	219,791

		Group			Bank	
In millions of Naira	31-Mar-18	31-Mar-17	31-Dec-17	31-Mar-18	31-Mar-17	31-Dec-1
37. On-lending facilities						
This comprises:						
Central Bank of Nigeria (CBN) Commercial Agriculture Credit Scheme Loan	68,054	41,235	57,515	68,054	41,235	57,515
Bank of Industry (BOI) Intervention Loan	51,939	52,645	49,375	51,939	52,645	49,375
Central Bank of Nigeria (CBN) / Bank of Industry(BOI) - Power & Aviation intervention	7,455	9,022	7,661	7,455	9,022	7,661
Funds	E 407	45 004	4.044	E 407	45 004	4.044
CBN MSMEDF Deposit FGN SSB Intervention Fund	5,197	15,281	4,011	5,197	15,281	4,011
	157,577 101,312	145,965 96,065	142,999 92,812	157,577	145,965 96,065	142,999 92,812
Excess Crude Loan Facilty Deposit Real Sector Support Facility	38,579	96,065	28,661	101,312 38,579	96,065	28,661
Non-oil Export Stimulation Facility	13,327	-	20,001	13,327	<u>-</u>	20,001
Non-on Export Sumulation Facility	443,440	360,213	383,034	443,440	360,213	383,034
38. Borrowings						
•						
Long term borrowing comprise:	00.000	00.000	07.445	00.000	00.000	07.445
Due to ADB	38,662	38,692	37,115	38,662	38,692	37,115
Due to KEXIM	5,261	4,985	5,861	5,261	4,985	5,861
Due to EIB Due to PROPARCO	4,755 15,228	5,293 17,478	4,628 14,253	4,755 15,228	5,293 17,478	4,628 14,253
Due to AFC	12,234	40,265	17,307	12,234	40,265	17,307
Due to Multi-Borrowings	67,718	40,200	66,723	67,718	40,200	66,723
Due to REPO Multi-borrowings	71,255	46,093	50,310	71,255	46,093	50,310
Due to J P Morgan Chase bank	41,283	22,984	33,198	41,283	22,984	33,198
Due to Standard Bank	63,694	68,463	58,993	63,694	68,463	58,993
Due to First Rand bank	-	3,419	-	-	3,419	-
Due to IFC	34,511	28,176	28,116	34,511	28,176	28,116
Due to Citi Global Markets	41,965	15,509	33,313	41,965	15,509	33,313
Due to British Arab Bank	11,574	4,685	6,679	11,574	4,685	6,679
Due to Zenith Bank (Uk)	-	, -	-,	, - -	7,687	8,313
Due to Zenith Bank Ghana	-	-	-	-	25,650	54,170
	408,140	296,042	356,496	408,140	329,379	418,979

		Group			Bank	
In millions of Naira	31-Mar-18	31-Mar-17	31-Dec-17	31-Mar-18	31-Mar-17	31-Dec-17
39. Debt securities issued						
Due to euro bond holders	343,737	156,431	332,931	343,737	156,431	332,931
	343,737	156,431	332,931	343,737	156,431	332,931
40. Share capital						
Authorised 40,000,000,000 Ordinary shares of 50k each (September 2016:40,000,000,000) .	20,000	20,000	20,000	-	20,000	20,000
Issued 31,396,493,786 ordinary shares of 50k each (September 2015:31,396,493,786)	15,698	15,698	15,698	15,698	15,698	15,698
Issued Ordinary Share premium	15,698 255,047	- -	15,698 255,047	15,698 255,047	- -	15,698 255,047
	270,745	-	270,745	270,745	-	270,745

Zenith Bank Plc

Consolidated And Separate Interim Financial Statements for the period ended March 31, 2018

Notes to the consolidated and separate interim financial statements

		Group				Bank		
In millions of Naira	31-Mar-18	31-Mar-17	31-Dec-17	31-Mar-18	31-Mar-17	31-Dec-17		
41. Share premium								

The nature and purpose of the reserves in equity are as follows:

Share premium: Premiums from the issue of shares are reported in share premium.

Retained earnings: Retained earnings comprise the undistributed profits which have not been reclassified to the other reserves noted below.

Statutory reserve: Nigerian banking regulations require the Bank to make an annual appropriation to a statutory reserve. As stipulated by section 16(1) of the Bank and Other Financial Institutions Act of 1991 (amended), an appropriation of 30% of profit after tax is made if the statutory reserve is less than the paid-up share capital, and 15% of profit after tax if the statutory reserve is greater than the paid-up share capital.

SMIEIS reserve: The SMIEIS reserve is maintained to comply with the Central Bank of Nigeria (CBN) requirement that all licensed banks set aside a portion of their profit after tax in a fund to be used to finance equity investments in qualifying small and medium scale enterprises. Under the terms of the guideline (amended by CBN letter dated 11 July 2006), the contributions will be 10% of profit after tax for the first 5 years and shall thereafter reduce to 5% of profit after tax. The small and medium scale industries equity investment scheme reserves are non-distributable.

Revaluation reserve: Comprises fair value movements on equity instruments which the Bank has elected to present through the Other Comprehensive Income.

Foreign Currency Translation reserve: Comprises exchange differences resulting from the translation to Naira of the results and financial position of entities within the group that have a functional currency other than Naira.

Statutory Reserve for Credit Risk: the CBN requires the Bank to create a reserve for the difference between impaired charge determined in line with the principles of IFRS and provisions for loan losses determined in line with the prudential guidelines issued by the CBN, where the latter is greater. This reserve is not available for destribution to shareholders.

42. Pension contribution

In accordance with the provisions of the Pensions Reform Act 2014, the bank and its subsidiaries commenced a contributory pension scheme in January 2005. For entities operating in Nigeria, the contribution by employees and the employing entities are 2.5% and 15.5% respectively of the employees' basic salary, housing and transport allowances. Entities operating outside Nigeria contribute in line with the relevant pension laws in their jurisdictions. The contribution by the group and the bank during the period were N761 million and N674 million respectively (2017: N898 million and N706 million)

In of Naira

43. Related party transactions

Parent:

Zenith Bank Plc (incorporated in Nigeria) is the ultimate parent company of the Group.

Subsidiaries:

Transactions between Zenith Bank Plc and its subsidiaries, which are eliminated on consolidation are not separately disclosed in the consolidated financial statements. The Group's effective interests and investments in subsidiaries as at 31 March 2018 are shown below.

Entity	Effective holding %	Norminal share capital held
Zenith Bank (Ghana) Limited Zenith Bank (UK) Limited Zenith Bank (Sierra Leone) Limited Zenith Bank (The Gambia) Limited	98.07 % 100.00 % 99.99 % 99.96 %	21,482 2,059
Domestic / non-banking subsidiaries: Zenith Pension Custodians Limited Zenith Nominees	99.00 % 100.00 %	,

Key management personnel

Key management personnel is defined as the Group's executive and non-executive directors, including their family members and any entity over which they exercise control. Close members of family are those family members who may be expected to influence, or be influenced by that individual in their dealings with the Group.

Key management compensation In millions of Naira	Group 31-Mar-18	Group 31-Mar-17	Group 31-Dec-17
Salaries and other short-term benefits	333	150	773
Retirement benefit cost	37	6	30

In of Naira			
43. Related party transactions (continued) Allowances	65	77	676
At end of of the period	435	233	1,479
Loans and advances	199	292	202
At start of the period Granted during the period	199	292 -	292 -
Repayment during the period	(60)	(73)	(93)
At end of of the period	309	219	199

Interest earned

Loans to key management personnel include mortgage loans and other personal loans which are given under terms that are no more favourable than those given to other staff. No impairment has been recognised in respect of loans granted to key management (2017: Nil). The mortgage loans are secured by the underlying assets. All other loans are unsecured.

Group 31 March 2018 In millions of Naira

Name of company / Individual	Loans	Deposits	Interest received	Interest paid	Payments for supplies of goods and services
Sirius Lumina Ltd	54	-	11	-	-
Institutional Quantum Beverage	-	10	-	-	=
Quantum Markets Limited	-	25	-	-	65
Quantum Markets Miscellaneous	-	3	-	-	53
Quantum Markets Visafone	-	6	-	-	-
Veritas Registrars	-	1,113	-	-	-
Cyber Space Network	-	832	-	-	55
Zenith General Insurance CO. Ltd.	-	1,267	3	5	3,152
Zenith Trustees Limited	-	11	-	-	-
Director's Deposits	-	328	1	-	-
At end of of the period	54	3,595	15	5	3,325

In of Naira

43. Related party transactions (continued)

Group
31March 2017
In millions of Naira
Name of company / Individual

Name of company / Individual	Loans	Deposits	Interest received	Interest paid
Zenith General Insurance Company	-	661	_	1
Zenith Trustee Limited	-	5	-	-
Directors and relatives	-	190	-	1
Quantum Fund Management	-	18	-	-
At end of of the period		874	-	2

Loans granted to related parties are secured by real estate and other assets of the respective borrowers. No impairment has been recognised of loans granted to related parties (2015:Nil)

44. Acceptances and guarantees

(a) Legal proceedings

The Bank is presently involved in 122 litigation suits in its ordinary course of business. The total amount claimed in the cases against the bank is estimated at N5.89 billion. The actions are being contested and the Directors are of the opinion that none of the aforementioned cases is likely to have a material adverse effect on the bank and are not aware of any other pending or threatened claims and litigations.

(b) Capital commitments

At the reporting date, the bank had capital commitments amounting to N2.51 billion (31 March, 2017: N3.11 billion) in respect of authorized and contracted capital projects.

(c) Confirmed credits and other obligations on behalf of customers

In the normal course of business the group is a party to financial instruments with off-balance sheet risk. These instruments are issued to meet the credit and other financial requirements of customers. The contractual amounts of the off-balance sheet financial instruments are:

Rank

Rank

Rank

Group

Notes to the Consolidated And Separate Interim Financial Statements

In of Naira

44. Acceptances and guarantees (continued)

	Group	Group	Group	Dalik	Dalik	Dalik
In millions of Naira	31-Mar-18	31-Mar-17	31-Dec-17	31-Mar-18	31-Mar-17	31-Dec-17
Performance bonds and guarantees	431,995	558,010	541,715	431,995	558,010	509,628
Usance	226,325	134,043	132,400	226,325	134,043	132,400
Letters of credit	306,428	265,197	275,879	306,428	265,197	218,433
Pension Funds (See Note (below))	3,122,710	2,450,662	2,261,789	3,122,710	2,450,662	2,261,850
	4,087,458	3,407,912	3,211,783	4,087,458	3,407,912	3,122,311

Group

Group

Letters of credit are agreements to lend to customers in the future, subject to certain conditions. Such commitments are either made for a fixed period, or have no specific maturity dates, but are cancellable by the Group (as lender) subject to notice requirements. These letters of credit are provided at market-related interest rates and cannot be settled net in cash.

The amount of N 3,122 billion (2017: N 2,261 billion) represents the full amount of the bank's guarantee for the assets held by its subsidiary, Zenith Pensions Custodian Limited under the latter's custodial business as required by the National Pensions Commission.

45. Cash and cash equivalents

For the purposes of the cash flow statement, cash and cash equivalents include cash and non-restricted balances with central banks, treasury bills and other eligible bills, operating account balances with other banks, amounts due from other banks and short-term government securities.

In millions of Naira
Cash and balances with central banks (less restricted balances)
Treasury bills(maturing within three months)
Due from other banks

Group	Group	Group	Bank	Bank	Bank
31-Mar-18	31-Mar-17	31-Dec-17	31-Mar-18		31-Dec-17
283,336	76,748	310,549	234,325	38,293	260,180
107,080	247,936	109,990	-	154,762	_
760,510	389,541	495,803	547,342	325,598	273,331
1,150,926	714,225	916,342	781,667	518,653	533,511

1. Financial performance ratios

	31 Mar 2018	31 Mar 2017	Changes	% Change
Gross earnings	169,192	147,738	21,454	14.5 %
Interest Income	142,618	118,092	24,526	20.8 %
Net Interest Income	95,898	70,604	25,294	35.8 %
Non Interest Income	26,574	29,644	(3,070)	(10.4)%
Operating Income	117,899	92,362	25,537	27.6 %
Operating Expenses	63,898	48,162	15,736	32.7 %
Profit/Loss Before Tax	54,001	44,200	9,801	22.2 %
Profit/Loss After Tax	47,079	37,499	9,580	25.5 %
Earnings Per Share	150	119	31	26.1 %

2. Financial positions

	31 Mar 2018	31 Dec 2017	Changes	%Change
Gross Loans & Advances	2,038,057	2,252,172	(214,115)	(9.5)%
Customer Deposits	3,396,182	3,437,915	(41,733)	(1.2)%
Total Assets	5,675,804	5,595,253	80,551	1.4 %
Shareholders Funds	735,246	821,658	(86,412)	(10.5)%

3. Key ratios

	31 Mar 2018	31 Mar 2017	Changes	% Change
Net Interest Margin	9.3 %	7.7 %	1.6	20.8 %
Cost-to-Income Ratio	54.2 %	52.1 %	2.1	4.0 %
Loan-to-Deposit Ratio	50.7 %	68.1 %	(17.4)	(17.8)%
Cost of Funds	4.1 %	5.0 %	(0.9)	(18.0)%
Cost of Risk	0.9 %	1.3 %	(0.4)	(30.8)%
Return On Average Assets (ROAA)	3.3 %	3.2 %	0.1	3.1 %
Return On Average Equity (ROAE)	24.2 %	21.5 %	2.7	12.6 %
Liquidity Ratio	70.5 %	66.0 %	4.5	6.8 %
Capital Adequacy Ratio (CAR)	22.3 %	22.0 %	0.3	1.4 %
Non Performing Loan Ratio (NPL)	4.3 %	3.2 %	1.1	34.4 %