

ZENITH BANK PLC

CONSOLIDATED AND SEPARATE INTERIM FINANCIAL STATEMENTS FOR THE PERIOD ENDED SEPTEMBER 30, 2017

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Consolidated And Separate Interim Financial Statements for the period ended September 30, 2017

# Certification pursuant to section 60(2) of Investment and Securities Act No. 29 Of 2007

We the undersigned hereby certify the following with regards to our financial report for the period ended 30 September 2017 that:

- (a) We have reviewed the report;
- (b) To the best of our knowledge, the report does not contain:
  - (i) Any untrue statement of a material fact, or
  - (ii) Omit to state a material fact, which would make the statements misleading in the light of the circumstances under which such statements were made;

(c) To the best of our knowledge, the financial statement and other financial Information included in the report fairly present in all material respects the financial condition and results of operation of the company as of, and the periods presented in the report.

(d) We:

(i) Are responsible for establishing and maintaining internal controls;

(ii) Have designed such internal controls to ensure that material information relating to the company and its consolidated subsidiary is made known to such officers by others within those entities particularly during the period in which the periodic reports are being prepared;

(iii) Have evaluated the effectiveness of the company's internal controls as of date within 90 days prior to the reports;

(iv) Have presented in the report our conclusions about the effectiveness of our internal controls based on our evaluation as of that date;

(e) We have disclosed to the auditors of the company and audit committee:

(i) All significant deficiencies in the design or operation of internal controls which would adversely affect the company's ability to record, process, summarize and report financial data and have identified for the company's auditors any material weakness in internal controls, and

(ii) Any fraud, whether or not material, that involve management or other employees who have significant role in the company's internal controls;

(f) We have identified in the report whether or not there were significant changes in the internal controls or other factors that could significantly affect internal controls subsequent to the date of our evaluation, including any corrective actions with regards to significant deficiencies and material weaknesses.

Peter Amangbo Group Managing Director/CEO FRC/2013/ICAN/00000001310

Ebenezer Onyeagwu Deputy Managing Director FRC/2013/ICAN/0000003788

Consolidated And Separate Interim Financial Statements for the period ended September 30, 2017

### **Statement Of Directors' Responsibilities**

#### In relation to the Interim financial statements for the period ended 30 September 2017

The Directors accept responsibility for the preparation of interim financial statements that give a true and fair view in accordance with International Financial Reporting Standards and in the manner required by the Companies and Allied Matters Act of Nigeria, the Banks and Other Financial Institutions Act of Nigeria and relevant Central Bank of Nigeria regulations.

The Directors further accept responsibility for maintaining adequate accounting records as required by the Companies and Allied Matters Act of Nigeria and for such internal control as the Directors determine is necessary to enable the preparation of financial statements that are free from material misstatements whether due to fraud or error.

The Directors have made assessment of the Bank's ability to continue as a going concern and have no reason to believe that the Bank will not remain a going concern in the year ahead.

#### Signed on behalf of the board of directors by:

Peter Amangbo Group Managing Director/CEO FRC/2013/ICAN/00000001310

Ebenezer Onyeagwu Deputy Managing Director FRC/2013/ICAN/00000003788

Consolidated And Separate Interim Financial Statements for the period ended September 30, 2017

### Statements of profit or loss and other comprehensive income

			Grou	p			Ban	k	
In millions of Naira	Notes	3 Months 9 30-Sep-17 30				3 Months 9 Months 9 Months 12 M 30-Sep-17 30-Sep-17 30-Sep-16 31-D			
Gross earnings		150,826	531,266	380,352	507,997	134,520	478,931	342,121	454,808
Interest and similar income	14	99,532	361,789	285,674	384,557	87,571	323,947	255,195	343,556
Interest and similar expense	15	(37,002)	(160,297)	(95,857)	(144,378)	(33,487)	(149,185)	(86,851)	(131,910)
Net interest income Impairment charge for credit loss	16	62,530 (4,655)	201,492 (47,053)	189,817 (21,858)	240,179 (32,350)	54,084 (2,424)	174,762 (39,673)	168,344 (15,780)	211,646 (26,295)
Net interest income after impairment charge for credit losses		57,875	154,439	167,959	207,829	51,660	135,089	152,564	185,351
Fee and Commission income	17	33,268	71,021	46,282	68,444	29,626	58,840	36,706	55,619
Trading income	18	16,491	81,809	16,410	28,398	16,491	81,809	16,228	28,398
Other income	19	1,535	16,647	31,986	26,598	832	14,335	33,992	27,235
Amortisation of intangible assets	36	(407)	(1,163)	(1,069)	(1,435)	(364)	(1,019)	(1,028)	(1,375)
Depreciation of property and equipment	35	(3,130)	(8,660)	(7,091)	(9,679)	(2,751)	(7,783)	(6,302)	(8,664)
Personnel expenses		(17,530)	(53,740)	(54,911)	(69,042)	(15,509)	(47,803)	(49,152)	(62,235)
Operating expenses	20	(27,733)	(107,801)	(82,979)	(94,365)	(24,586)	(98,294)	(75,000)	(84,402)
Profit before tax		60,369	152,552	116,587	156,748	55,399	135,174	108,008	139,927
Income tax expense	21	(6,451)	(23,317)	(21,201)	(27,096)	(4,594)	(17,873)	(16,818)	(20,642)
Profit after tax		53,918	129,235	95,386	129,652	50,805	117,301	91,190	119,285
Other comprehensive income: Items that will never be reclassified to profit or loss Fair value movements on equity instruments		1,893	(1,540)	5,453	6,636	1,893	(1,540)	5,453	6,636
Items that are or may be reclassified to profit or loss									
Foreign currency translation differences		396	(1,048)	22,230	30,338	-	-	-	-
Other comprehensive income for the period		2,289	(2,588)	27,683	36,974	1,893	(1,540)	5,453	6,636
Total comprehensive income for the period		56,207	126,647	123,069	166,626	52,698	115,761	96,643	125,921

Consolidated And Separate Interim Financial Statements for the period ended September 30, 2017

### Statement of profit or loss and other comprehensive income

			Gı	oup			Ва	nk	
n millions of Naira	Notes	3 Month 30-Sep-1	s 9 Months 17 30-Sep-17			3 Months 30-Sep-17	9 Months 7 30-Sep-17		
Profit attributable to:									
Equity holders of the parent		53,856	129,050	95,237	129,434	50,805	117,301	91,190	119,285
Non-controlling interests		62	185	149	218	-	-	-	-
Total comprehensive income attributable to:									
Equity holders of the parent		56,139	126,472	122,715	166,236	52,698	115,761	96,643	125,921
Non-controlling interests		68	175	354	390	-	-	-	-
Earnings per share attributable to equity holders of parent Basic and diluted	22	172 k	411 k	303 k	412 k	162 k	374 k	290 k	380 k

Consolidated And Separate Interim Financial Statements for the period ended September 30, 2017

### Statements of financial position as at September 30, 2017

			Group		Bank			
In millions of Naira	Note(s)	30-Sep-17	30-Sep-16	31-Dec-16	30-Sep-17	30-Sep-16	31-Dec-16	
Assets								
Cash and balances with central banks	23	767,394	555,891	669,058	723,744	523,118	627,385	
Treasury bills	24	718,964	424,399	557,359	609,141	343,274	463,787	
Asset pledged as collateral	25	455,875	354,481	328,343	454,606	354,481	325,575	
Due from other banks	26	520,988	455,823	459,457	343,582	295,775	354,405	
Derivative assets	27	63,508	99,100	82,860	63,508	99,100	82,860	
Loans and advances	28	2,155,749	2,425,318	2,289,365	2,038,475	2,231,318	2,138,132	
Investment securities	29	242,348	184,266	199,478	135,958	69,834	118,622	
Investments in subsidiaries	30	-	-	-	33,003	33,003	33,003	
Deferred tax assets	33	9,598	7,103	6,440	9,103	6,354	6,041	
Other assets	34	70,130	39,243	37,536	64,335	38,226	35,410	
Property and equipment	35	115,807	100,176	105,284	102,757	89,861	94,613	
Intangible assets	36	11,457	3,885	4,645	10,753	3,328	3,903	
Total assets		5,131,818	4,649,685	4,739,825	4,588,965	4,087,672	4,283,736	
Liabilities								
Customers' deposits	37	3,062,214	2,691,985	2,983,621	2,553,061	2,220,315	2,552,963	
Derivative liabilities	32	15,357	74,996	66,834	15,357	74,996	66,834	
Current income tax	21	9,426	5,608	8,953	7,430	3,404	6,927	
Deferred tax liabilities	33	-	46	45	-	-	-	
Other liabilities	38	205,390	302,512	208,680	214,428	318,252	243,736	
On-lending facilities	39	380,460	336,123	350,657	380,460	336,123	350,657	
Borrowings	40	378,751	389,704	263,106	437,007	389,704	292,802	
Debt securities issued	41	312,530	157,803	153,464	312,530	157,803	153,464	
Total liabilities		4,364,128	3,958,777	4,035,360	3,920,273	3,500,597	3,667,383	

Consolidated And Separate Interim Financial Statements for the period ended September 30, 2017

### Statement of Financial Position as at September 30, 2017

			Group			Bank	
In millions of Naira	Note(s)	2017	2016	2016	2017	2016	2016
Capital and reserves							
Share capital	42	15,698	15,698	15,698	15,698	15,698	15,698
Share premium	43	255,047	255,047	255,047	255,047	255,047	255,047
Retained earnings		312,673	220,304	267,008	256,956	182,069	218,507
Other reserves		183,114	198,912	165,729	140,991	134,261	127,101
Attributable to equity holder of the parent	-	766,532	689,961	703,482	668,692	587,075	616,353
Non-controlling interests		1,158	947	983	-	-	-
Total shareholders' equity	-	767,690	690,908	704,465	668,692	587,075	616,353
Total liabilities and equity	-	5,131,818	4,649,685	4,739,825	4,588,965	4,087,672	4,283,736

Approved by the Board of Directors for issue on 19 October, 2017 and signed on its behalf by:

Jim Ovia (Chairman) FRC/2013/CIBN/00000002406

Peter Amangbo (Group Managing Director and Chief Executive) FRC/2013/ICAN/00000001310

Ebenezer Onyeagwu (Deputy Managing Director) FRC/2013/ICAN/0000003788

Stanley Amuchie (Chief Financial Officer) FRC/2013/MULTI/00000001063

### Statements of cash flows

	1		Group			Bank	
In millions of Naira	Note(s)	30-Sep-17	30-Sep-16	31-Dec-16	30-Sep-17	30-Sep-16	31-Dec-16
Cash flows from operating activities							
Profit after tax for the period		129,235	95,386	129,652	117,301	91,190	119,285
Adjustments for non-cash items: Impairment							
Impairment loss on overdraft	16	5,199	9,394	13,786	3,290	9,084	12,811
Impairment loss on term loan		41,902	10,526	19,099	36,431	4,758	14,465
Impairment loss on on-lending		-	1,838	(1,336)	-	1,838	(1,336)
Impairment loss on leases		(48)	100	(13)	(48)	100	(13)
Impairment loss on investment in associate	S	-	-	530	-	-	90
Impairment loss on other assets		-	-	284	-	-	278
Fair value changes in trading bond		(140)	295	328	(140)	295	328
Depreciation of property and equipment		8,660	7,091	9,679	7,783	6,302	8,664
Amortisation of intangible assets		1,163	1,069	1,435	1,019	1,028	1,375
Dividend income		(833)	(527)	(349)	(833)	(4,487)	(3,949)
Interest and similar income		(361,789)	(285,674)	(384,557)	(323,947)	(255,195)	(343,556)
Interest and similar expense		160,297	95,857	144,378	149,185	86,851	131,910
Profit on sale of property and equipment	19	(108)	(148)	(236)	(108)	(132)	(172)
Tax expense	21	23,317	21,201	27,096	17,873	16,818	20,642
Changes in operating assets and							
liabilities:				(000 - (0)		(	(000 00-)
Net (increase)/decrease in Loans and		87,752	(440,887)	(298,548)	59,984	(374,193)	(283,807)
advances		(22 504)	(16 460)	(15.046)	(29.025)	(16 552)	(14.015)
Net (increase)/decrease in Other assets Net (increase)/decrease in Treasury bills		(32,594) (201,317)	(16,469) (46,564)	(15,046) (111,193)	(28,925) (182,508)	(16,553) (12,553)	(14,015) (63,608)
with maturity greater than 3 months		(201,317)	(40,504)	(111,193)	(162,506)	(12,555)	(03,000)
Net (increase)/decrease in treasury bills (FVTPL)		-	-	(20,683)	-	-	(20,683)
Net (increase)/decrease in asset pledged a collateral	S	(127,532)	(89,430)	(63,292)	(129,031)	(90,161)	(61,255)
Net (increase)/decrease in Debt securities		(44,270)	33,647	18,337	(18,735)	86,312	38,410
Net (increase)/decrease in Restricted balances (cash reserves)		(65,160)	(66,122)	(124,630)	(65,318)	(66,148)	(124,563)
Net (increase)/decrease in Customer deposits		78,593	131,802	420,498	98	(115,001)	215,326
Net (increase)/decrease in Other liabilities		(1,606)	97,913	4,047	(27,730)	106,008	31,312
Net (increase)/decrease in derivative asset	5	19,352	(90,619)	(74,379)	19,352	(90,619)	(74,379)
Net (increase)/decrease in derivative liabilities		(51,477)	74,612	66,450	(51,477)	74,612	66,450
		(331,404)	(455,709)	(238,663)	(416,484)	(539,846)	(329,990)
Interest received		361,789	252,226	345,410	323,947	221,746	312,529
Interest paid		(160,297)	(82,558)	(139,139)	(149,185)	(73,552)	(127,290)
Tax paid	21	(26,408)	(20,719)	(22,444)	(20,432)	(17,171)	(17,159)
VAT paid		(1,684)	(1,795)	(429)	(1,578)	(1,795)	(212)
Net cash flows(used in)/generated from operating activities		(158,004)	(308,555)	(55,265)	(263,732)	(410,618)	(162,122)

### **Statement of Cash Flows**

			Group			Bank	
	Note(s)	30-Sep-17 N. million	30-Sep-16 N. million	31-Dec-16 N. million		30-Sep-16 N. million	31-Dec-16 N. million
Cash flows from investing activities							
Purchase of property and equipment Proceeds from sale of property and equipment	35	(21,401) (2,127)	(18,350) 223	(27,421) 603	(19,304) 155	(15,075) 207	) (22,737) 360
Purchase of intangible assets Proceeds from sale of equity securities Write off Investment in associates	36	(4,631) - -	(1,678) - 440	(2,417) 681 -	(4,541) - -	(1,581 <u>)</u> - -	) (2,066) - -
Dividend received		833	527	349	833	4,487	3,949
Net cash from/(used) in investing activities		(27,326)	(18,838)	(28,205)	(22,857)	(11,962)	) (20,494)
Cash flows from financing activities							
Net inflow from on-lending facilities Borrowings		29,803	49,242	63,776	29,803	49,242	63,776
<ul> <li>- inflow from long term borrowing</li> <li>-repayment of long term borrowing</li> </ul>		115,645 -	130,842 -	82,017 (77,773)	144,206 -	121,593 -	104,043 (79,352)
Inflow from debt securities issued Dividends paid		159,066 (63,422)	57,985 (56,514)	53,646 (56,514)	159,066 (63,422)	57,985 (56,514)	,
Net cash from/(used) in financing activities		241,092	181,555	65,152	269,653	172,306	85,599
(Decrease)/Increase in cash and cash equivalent	ı	55,762	(145,838)	(18,318)	(16,936)	(250,274)	) (97,017)
Cash at the beginning of the period Effect of exchange rate movement on cabalances	ash	727,399 (767)	709,714 57,582	709,714 36,003	566,358 -	663,375 -	663,375 -
Cash and cash equivalent at the end the period/year	of 48	782,394	621,458	727,399	549,422	413,101	566,358

Consolidated And Separate Interim Financial Statements for the period ended September 30, 2017

## Statements of changes in equity

				Attributable to	equity holder	s of the Bank				_	
In millions of Naira	Share capital	Share premium	Foreign currency translation reserve	Revaluation reserve	Statutory reserve	SMIEIS reserve	Credit risk reserve	Retained earnings	Total	Non-controlling interest	Total equity
Group											
<b>Balance at 1 January, 2017</b> Profit for the period Foreign currency translation differences Fair value movements on equity instruments	15,698 - - -	255,047 - - -	<b>28,465</b> - (1,038) -	<b>10,950</b> - - (1,540)	112,114 - -	<b>3,729</b>	10,471 - - -	<b>267,008</b> 129,050 - -	<b>703,482</b> 129,050 (1,038 (1,540	185 ) (10)	<b>704,465</b> 129,235 (1,048) (1,540)
<b>Total comprehensive income for the period</b> Transfer for the period Dividends	-	-	(1,038) - -	(1,540) - -	18,133	3 5,964	(4,134)	<b>129,050</b> (19,963) (63,422)	<b>126,472</b> (63,422	-	<b>126,647</b> (63,422)
Balance at September 30, 2017	15,698	255,047	27,427	9,410	130,247	9,693	6,337	312,673	766,532	1,158	767,690
<b>At January 1, 2016</b> Profit for the period Foreign currency translation differences Fair value movements on equity instruments	15,698 - -	255,047 - - -	<b>(1,701)</b> - 30,166 -	<b>4,314</b> - - 6,636	93,093 - -	3 3,729  	23,465	<b>200,115</b> 129,434 -	<b>593,760</b> 129,434 30,166 6,636	218 172	<b>594,353</b> 129,652 30,338 6,636
Total comprehensive income for the period Transfer between reserves Dividends	-	-	30,166 - -	6,636 - -	19,021	 	(12,994)	<b>129,434</b> (6,027) (56,514)	<b>166,236</b> - (56,514	-	<b>166,626</b> - (56,514)
Balance at 31 December, 2016	15,698	255,047	28,465	10,950	112,114	3,729	10,471	267,008	703,482	983	704,465

Consolidated And Separate Interim Financial Statements for the period ended September 30, 2017

### Consolidated and separate statements of changes in equity

In millions of Naira	Share capital	Share premium	Revaluation reserve	Statutory reserve	SMIEIS reserve	Credit risk reserve	Retained earnings	Total equity
Bank Balance at 1 January, 2017 Profit for the period Fair value movement on equity instruments	15,698 - -	255,047 - -	<b>10,950</b> - (1,540)	104,293 - -	3,729 - -	8,129 - -	<b>218,507</b> 117,301	<b>616,353</b> 117,301 (1,540)
Total comprehensive income for the period Transfer between reserves Dividends			(1,540) - -	- 17,595 -	5,964 -	(8,129)	<b>117,301</b> (15,430) (63,422)	<b>115,761</b> (63,422)
Balance at September 30, 2017	15,698	255,047	9,410	121,888	9,693	-	256,956	668,692
Balance at January 1, 2016 Profit for the period Fair value movement on equity instruments	15,698	255,047 - -	4,314 - 6,636	86,400 - -	3,729	21,350 - -	160,408 119,285 -	<b>546,946</b> 119,285 6,636
Total comprehensive income for the period Transfer between reserves Dividends		-	6,636 - -	- 17,893 -	- - (	- 13,221) -	<b>119,285</b> (4,672) (56,514)	<b>125,921</b> (56,514)
Balance at 31 December, 2016	15,698	255,047	10,950	104,293	3,729	8,129	218,507	616,353

### Notes to the consolidated and separate interim financial statements

#### 1. The Bank

Zenith Bank Plc (the "Bank") was incorporated in Nigeria under the Companies and Allied Matters Act as a private limited liability company on May 30, 1990. It was granted a banking licence in June 1990, to carry on the business of commercial banking and commenced business on June 16, 1990. The Bank was converted into a Public Limited Liability Company on May 20, 2004. The Bank's shares were listed on October 21, 2004 on the Nigerian Stock Exchange, and in August 2015, the bank was admitted into the Premium Board of the Nigerian Stock Exchange.

The principal activity of the Bank is the provision of banking and other financial services to corporate and individual customers. Such services include granting of loans and advances, corporate finance and money market activities.

The Bank has five subsidiary companies namely, Zenith Bank (Ghana) Limited, Zenith Pension Custodian (Nigeria) Limited, Zenith Bank (UK) Limited, Zenith Bank (Sierra Leone) Limited and Zenith Bank (Gambia) Limited. The results of the bank's subsidiaries have been consolidated in these third quarter financial statements.

#### 2. Condensed statement of accounting policies

#### Interim Financial Statements

The Condensed Financial Statements of Zenith Bank PLC and its subsidiaries (together "The Group") for the third quarter ended 30 September 2017 are presented and have been prepared based on the provisions of IAS 34 Interim Financial Reporting as issued by the International Accounting Standards Board.

As a result, the Group applied the same accounting methods used for the Consolidated Financial Statements for the year ended 31 December 2016, prepared in accordance with the International Financial Reporting Standards(refer to Note "Basis of preparation" presented in the Statement of Accounting Policies (Notes 1 and 2 of the 2016 Financial Statements).

Provisions for income taxes have been calculated on the basis of the estimated annual effective tax rate applied to the pre-tax profit. However, where a lower tax rate is applicable, the current rate is adjusted. The assessment of the annual effective tax rate takes into consideration any anticipated deferred tax assets not previously recognized.

There were no changes to the accounting policies adopted by the group during the period in the preparation of its quarterly report.

#### 3. Seasonality of operations

The impact of seasonality or cyclicality on operations is not regarded as significant to the condensed interim consolidated financial statements. The operations of the bank and its subsidiaries are expected to be even within the financial year. However, global and national events and occurences may affect the group's operations depending on the extent of relationship these events and occurences have with the operations.

#### 4. Unusual items

There were no unusual transactions or occurences within the reporting period.

#### 5. Changes in Estimates

There were no changes to the accounting estimates applied by the group.

#### 6. Divdends

The directors did not recommend the payment of any dividend for the Group's third quarter results to 30 September 2017 (30 September 2016: NIL).

Consolidated And Separate Interim Financial Statements for the period ended September 30, 2017

### Notes to the Consolidated And Separate Interim Financial Statements

#### 7. Significant events after the end of the interim period

There were no significant events that occurred after the third quarter that would necessiate a disclosure and/or adjustment to the quarterly return presented herein.

#### 8. Business combinations

There was no business combination during the period.

#### 9. Restructuring and reversals of restructuring provisions

No reversals of provision for restructing were made in the Group's books in the current period as there was no restructuring during the period neither were there reversal of previous restructuring arrangements for the third quarter results to 30 September 2017 (30 September 2016: NIL).

#### 10. Correction of prior period errors

No error has been noted in relation to the prior quarterly results. However, certain items reported in prior period returns have been restated to conform to current year presentation. This is to facilitate comparability.

#### 11. Impairment loss of property, equipment, intangible or other assets, and reversal of such impairment loss

Within the period under review, none of the group's property, plant and equipment was impaired and there were no reversals of previous impairment charges in the current period.

#### 12. Litigation settlements

There was litigation settlement of N1.8 million in the third quarter ended 30 September 2017 (30 September 2016: N2.1 million).

#### 13. Segment

The group's operations are primarily organised on the basis of its geographic coverage which are: Nigeria, Rest of Africa and Europe.

Consolidated And Separate Interim Financial Statements for the period ended September 30, 2017

### Notes to the Consolidated And Separate Interim Financial Statements

In millions of Naira						
	Nigeria	Outside Africa	Nigeria Europe	Total reportable segments	Eliminations	Consolidated
In millions of Naira September 30, 2017 Revenue:			10.151	500.000		
Derived from external customers Derived from other business segments	475,740 2,219	36,968 -	10,154 22	522,862 2,241	- (2,241)	522,862
Total revenue*	477,959	36,968	10,176	525,103	(2,241)	522,862
Interest expense Impairment charge for credit losses Operating expenses	(140,694) (39,673) (156,664)	(12,383) (1,909) (10,756)	(1,057) (5,471) (4,038)	(154,134) (47,053) (171,458)	-	(151,893 (47,053 (171,458
Profit before tax Tax expense	140,928 (19,632)	11,920 (3,771)	(390) 86	152,458 (23,317)	-	152,458 (23,317
Profit after tax	121,296	8,149	(304)	129,141	-	129,141
In millions of Naira	Nigeria	Outside Africa	Nigeria Europe	Total reportable segments	Eliminations	Consolidated
September 30, 2017 Capital expenditure**	20,568	2,766	2,698	26,032	-	26,032
Identifiable assets	4,610,917	319,849	417,933	5,348,699	(216,882)	
Identifiable liabilities	3,922,618	266,237	359,149	4,548,004	(183,876)	4,364,128
* Revenues are allocated based on the location of the operations.						

\* Revenues are allocated based on the location of the operations.
\*\* Capital expenditure consists of expenditure on intangible assets and property and equipment during the period.

Consolidated And Separate Interim Financial Statements for the period ended September 30, 2017

### Notes to the Consolidated And Separate Interim Financial Statements

In millions of Naira						
	Nigeria	Outside Niger Africa	ria Banking Europe	Total reportable	Eliminations	Consolidated
In millions of Naira 30 September 2016 Revenue:				segments		
Derived from external customers Derived from other business segments	342,342 4,854	27,422	11,481 -	381,245 4,854	- (5,747)	381,245 (893
Total revenue*	347,196	27,422	11,481	386,099	(5,747)	380,352
Interest expense Impairment charge for credit losses Operating expenses	(86,851) (15,780) (127,926)	(8,415) (311) (8,298)	(2,378) (5,767) (4,016)	(97,644) (21,858) (140,240)	1,787 - (682)	(95,857) (21,858) (140,240)
Profit before tax Tax expense	116,639 (18,176)	10,398 (3,195)	(680) 170	126,357 (21,201)	4,642	121,715 (21,201
Profit after tax	98,463	7,203	(510)	105,156	4,642	100,514
	Nigeria	Outside Niger Africa	ria Banking Europe	Total reportable segments	Eliminations	Consolidated
In millions of Naira 30 September 2016 Capital expenditure**	16,747	3,436	359	20,542	(514)	20,028
Identifiable assets	4,107,906	259,602	479,974	4,847,482	(189,669)	4,657,813
Identifiable liabilities	3,511,782	209,300	392,557	4,113,639	(157,594)	3,956,045
* Revenues are allocated based on the location of the operations.						

\* Revenues are allocated based on the location of the operations. \*\* Capital expenditure consists of expenditure on intangible assets and property and equipment during the period.

Consolidated And Separate Interim Financial Statements for the period ended September 30, 2017

		Gro	up		Bank				
In millions of Naira	3 Months 30-9 Sep-17	Months 30-9 Sep-17	Months 30- Sep-16	12 Months 31-Dec-16	3 Months 30-9 Sep-17	9 Months 30-9 Sep-17	Months 30- Sep-16	12 Months 31-Dec-16	
14. Interest and similar income									
Loans and advances to customers	62,413	240,999	208,449	273,351	58,851	227,255	192,003	252,834	
Treasury bills	25,004	84,332	37,349	60,187	19,401	67,243	27,023	44,347	
Government and other bonds	10,203	32,245	38,442	48,730	9,240	29,023	35,082	45,286	
Advances under finance lease	1,912	4,213	1,434	2,289	79	426	1,087	1,089	
	99,532	361,789	285,674	384,557	87,571	323,947	255,195	343,556	
15. Interest and similar expense									
Current accounts	2,913	6,755	2,528	4,125	2,763	6,316	2,289	3,808	
Savings accounts	4,320	12,270	10,404	12,516	4,289	12,139	10,314	12,379	
Time deposits Borrowed funds	15,365 14,404	107,985 33,287	56,266	94,370 33,367	12,454	98,684 32,046	49,144 25,104	83,989 31,734	
Borrowed funds	37,002	160,297	26,659 <b>95,857</b>	144,378	13,981 <b>33,487</b>	149,185	<b>86,851</b>	131,910	
16. Impairment charge									
Other financial assets	-	-	-	284	-	-	-	278	
Overdrafts (See note 28)	2,575	5,199	9,394	13,786	2,400	3,290	9,084	12,811	
Term loans (See note 28)	2,080	41,902	10,526	19,099	24	36,431	4,758	14,465	
On-lending facilities (See note 28)	-	-	1,838	(1,336)	-	-	1,838	(1,336)	
Advances under finance lease (See note 28)	-	(48)	100	(13)	-	(48)	100	(13)	
Other assets		-	-	530	-	-	-	90	
	4,655	47,053	21,858	32,350	2,424	39,673	15,780	26,295	

#### Group Bank In millions of Naira 3 Months 30-9 Months 30-9 Months 30-12 Months 3 Months 30-9 Months 30-9 Months 30- 12 Months Sep-17 Sep-17 Sep-16 31-Dec-16 Sep-17 Sep-17 Sep-16 31-Dec-16 17. Fees and commission income Credit related fees 5.234 13,861 10,193 18,512 4,577 11,870 8,312 16,214 19,457 28,584 18,308 27,392 12,619 16,863 Current account maintenance 13,651 19.067 Income from financial guarantee contracts issued 869 3.018 2.729 2.997 770 2.786 2.445 2.574 Fees on electronic products 3.062 8.442 3.096 10.687 2.854 7.807 2.660 9.954 Foreign currency transaction fees and commission 443 2,152 1,194 1,724 267 1,128 839 1,156 Asset based fees 2.068 5,832 4,718 6,224 Auction fees income 580 1.280 570 772 580 1.280 570 772 Corporate finance fees 521 1.394 4.986 2.123 617 1.327 4.873 2.064 779 3.004 Foreign withdrawal charges 2.343 2.731 779 2.343 2.731 3.004 Commission on agency and collection services 255 4,115 2,414 4,093 115 2,907 1,657 3,018 33,268 71,021 46,282 68,444 29,626 58,840 36,706 55,619 18. Trading income Foreign exchange trading income/(loss) (17, 634)28.788 11,780 20.077 (17, 634)28.788 11,598 20.077 Treasury bill trading income 34,054 52,881 4,925 8,649 34,054 52,881 4,925 8,649 Bond trading income/(loss) 71 140 (295)(328)71 140 (295)(328)16.491 81,809 16.410 28.398 16.491 16.228 28,398 81.809 19. Other operating income Income on cash handling 96 303 296 426 96 303 296 426 Provision no longer required 8,404 8,404 Dividend Income from equity instruments 833 527 349 833 4,487 3,949 Gain on disposal of property and equipment 71 108 236 172 148 71 108 132 Foreign currency revaluation gain 1.368 6,999 31,015 25,587 665 4,687 29,077 22,688 1,535 16,647 31,986 26,598 832 14,335 33,992 27,235

#### Notes to the Consolidated and separate interim financial statements

Dividend income from equity investments represents dividends received on equity intruments held for strategic purposes and for which the Group has elected to present fair value gains and losses in other comprehensive income.

Consolidated And Separate Interim Financial Statements for the period ended September 30, 2017

		Gro	qu	Bank					
In millions of Naira	3 Months 30-9				3 Months 30-9				
	Sep-17	Sep-17	Sep-16	31-Dec-16	Sep-17	Sep-17	Sep-16	31-Dec-16	
20. Operating expenses									
Directors' emolument	335	1,005	497	1,057	79	237	204	404	
Auditors' renumeration	209	472	451	626	158	375	322	486	
Deposit insurance premium	3,262	8,762	7,794	10,393	3,262	8,762	7,794	10,393	
AMCON		21,419	18,752	18,752	_	21,419	18,752	18,752	
Advertisement	958	6,829	4,306	4,991	914	6,667	4,161	4,801	
Bank charges	139	1,520	1,042	1,461	83	1,370	975	1,331	
Donations	575	2,035	1,689	2,564	572	2,030	1,684	2,557	
Telephone and postages	246	1,783	1,108	1,530	175	1,555	897	1,277	
Corporate promotions	1,266	3,296	1,412	2,450	1,225	3,197	1,341	2,323	
Fines and penalties	_	-	16	16	-	-	16	16	
Information technology	2,359	8,640	4,587	5,856	2,211	8,233	4,270	5,425	
Fraud and forgery	14	42	18	33	14	42	18	33	
Professional fees	937	2,723	2,558	3,323	845	2,470	2,343	2,957	
Insurances	303	1,977	1,354	1,907	272	1,885	1,270	1,799	
Operating lease	835	2,703	2,507	3,288	528	1,681	1,566	2,077	
Expenses on electronic products	1,164	4,215	1,646	3,818	1,094	4,008	1,539	3,661	
Printing and stationery	210	1,606	1,180	1,627	81	1,234	897	1,227	
Fuel and maintenance	4,513	14,432	10,002	14,021	3,582	11,504	6,987	10,911	
Security and cash handling	187	3,851	2,310	3,322	108	3,603	2,120	3,060	
Licenses, registrations and subscriptions	291	1,702	1,202	1,770	209	1,476	1,021	1,573	
Training and development	269	4,159	2,583	3,215	205	3,970	2,411	3,012	
Travel and hotel expenses	1,465	5,139	1,852	2,998	1,294	4,637	1,433	2,513	
Other expenses	8,196	9,491	14,113	5,347	7,675	7,939	12,979	3,814	
	27,733	107,801	82,979	94,365	24,586	98,294	75,000	84,402	

Consolidated And Separate Interim Financial Statements for the period ended September 30, 2017

		Group				Bank				
In millions of Naira	3 Months 30-9 Sep-17	9 Months 30-9 Sep-17	Months 30- Sep-16	12 Months 31-Dec-16	3 Months 30-9 Sep-17	9 Months 30-9 Sep-17	Months 30- Sep-16	12 Months 31-Dec-16		
21. Taxation										
Major components of the tax expense										
Current										
Corporate tax Excess dividend tax	6,451	9,016 11,546	6,738 12,720	12,726 12,909	4,594	3,922 11,546	4,280 12,720	6,530 12,909		
Information technology tax	-	1,487	530	1,448	-	1,337	489	1,385		
Education tax	-	256	579	1,009	-	164	552	917		
Effect of tax rates in foreign juridictions	-	802	2,026	_	-		-	-		
Prior year over provision	-	3,966	-	(189)	-	3,966	-	(189)		
Total income tax expense	6,451	27,073	22,593	27,903	4,594	20,935	18,041	21,552		
Deferred tax expense (see note 33)	-	(3,756)	(1,392)	(807)	-	(3,062)	(1,223)			
Total tax expense	6,451	23,317	21,201	27,096	4,594	17,873	16,818	20,642		
b The movement in the current income tax payable balance is as follows:										
At start of the period		8,953	3,579	3,579		6,927	2,534	2,534		
Tax paid Tax effect of translation		(26,408)	(20,719) 155	(22,444)		(20,432)	(17,171)	(17,159)		
Income tax charge		(192) 27,073	22,593	(85) 27,903		20,935	- 18,041	- 21,552		
At the end of the period		9,426	5,608	8,953	-	7,430	3,404	6,927		
Applicable tax rate			30 %	30 %	- %	30 %	30 %	- %		

Consolidated And Separate Interim Financial Statements for the period ended September 30, 2017

	Group					Bank				
In millions of Naira	3 Months 30-9 Sep-17	9 Months 30-9 Sep-17	Months 30- Sep-16	12 Months 31-Dec-16	3 Months 30-9 Sep-17	Months 30-9 Sep-17	Months 30- Sep-16	12 Months 31-Dec-16		
22. Earnings per share										
Profit attributable to shareholders of the Bank (N'million)	53,856	129,050	95,237	129,434	50,805	117,301	91,190	119,285		
Number of shares in issue at end of the period (millions)	31,396	31,396	31,396	31,396	31,396	31,396	31,396	31,396		
Weighted average number of ordinary shares in issue (millions)	31,396	31,396	31,396	31,396	31,396	31,396	31,396	31,396		
Basic earnings per share	172 k	411 k	303 k	412 k	162 k	374 k	290 k	380 k		

Consolidated And Separate Interim Financial Statements for the period ended September 30, 2017

#### Notes to the consolidated and separate interim financial statements

		Group			Bank	
In millions of Naira	30-Sep-17	30-Sep-16	31-Dec-16	30-Sep-17	30-Sep-16	31-Dec-16
23. Cash and balances with central banks						
Cash	68,475	42,038	36,953	57,048	33,671	24,342
Operating accounts with Central Banks	105,575	44,177	103,921	73,371	19,855	75,036
Mandatory reserve deposits with central bank	512,655	388,987	447,495	512,636	388,903	447,318
Cash Requirement Special Intervention Reserve	80,689	80,689	80,689	80,689	80,689	80,689
	767,394	555,891	669,058	723,744	523,118	627,385

Mandatory reserve deposits with central banks represents a percentage of customers' deposits (prescribed from time to time by the central bank) which are not available for daily use. For the purposes of the Statement of cashflow, this balance is excluded from cash and cash equivalents.

#### 24. Treasury bills

Treasury bills (FVTPL) Treasury bills (Amortized cost)	518,404 200,560	94,955 329,444	74,381 482,978	518,404 90,737	94,955 248,319	74,381 389,406
	718,964	424,399	557,359	609,141	343,274	463,787
Treasury bills less than 3 months maturity	87,356	79,420	127,068	75,421	63,800	112,575
25. Assets pledged as collateral						
Treasury bills pledged as collateral Bonds pledged as collateral Treasury bills under repurchase agreement Bonds under repurchase agreement	700 43,510 316,422 95,243	- 243,410 111,071 -	2,768 76,428 113,544 135,603	- 42,941 316,422 95,243	- 243,410 111,071 -	- 76,428 113,544 135,603
	455,875	354,481	328,343	454,606	354,481	325,575

The total financial assets recognised in the statement of financial position that has been pledged as collateral for liabilities as at 30 September 2017 and 30 September 2016 as shown above. Financial assets are pledged as collateral as part of sales and repurchases, borrowing transaction and collection agency transactions under terms that are usual for such activities.

Consolidated And Separate Interim Financial Statements for the period ended September 30, 2017

#### Notes to the consolidated and separate interim financial statements

		Group			Bank	
In millions of Naira	30-Sep-17	30-Sep-16	31-Dec-16	30-Sep-17	30-Sep-16	31-Dec-16
26. Due from other banks						
Current balances with banks within Nigeria Current balances with banks outside Nigeria Placements with banks and discount houses Due from other banks under repurchase agreement	16,260 302,200 201,528 1,000	14,610 192,733 248,480 -	12,344 291,254 155,859 -	- 334,073 8,509 1,000	- 260,941 34,834 -	- 336,868 17,537 -
	520,988	455,823	459,457	343,582	295,775	354,405
27. Derivative assets						
Forward contracts (fair value)	63,508	99,100	82,860	63,508	99,100	82,860

Non-hedging derivative assets and liabilities

The Group enters into currency forward contracts with counterparties. On initial recognition, the Group estimates the fair value of derivatives transacted with the counterparties using valuation techniques. In many cases, all significant inputs into the valuation techniques are wholly observable-e.g with reference to similar transactions in the wholesale dealer market.

#### 28. Loans and advances to customers

Overdrafts	587,089	631,016	591,219	550,605	570,446	551,798
Term loans	1,310,658	1,512,394	1,417,860	1,207,330	1,360,532	1,289,864
On-lending facilities	370,973	340,239	345,940	370,973	340,239	345,940
Advances under finance lease	4,337	6,984	5,790	4,332	6,715	5,622
Gross loans and advances to customers	2,273,057	2,490,633	2,360,809	2,133,240	2,277,932	2,193,224
Less: Allowances for impairment	(117,308)	(65,315)	(71,444)	(94,765)	(46,614)	(55,092)
Specific allowances for impairment	(50,202)	(27,799)	(32,896)	(28,538)	(10,159)	(17,607)
Collective allowance for impairment	(67,106)	(37,516)	(38,548)	(66,227)	(36,455)	(37,485)
Net loans and advances to customers	2,155,749	2,425,318	2,289,365	2,038,475	2,231,318	2,138,132

Consolidated And Separate Interim Financial Statements for the period ended September 30, 2017

		Group			Bank	
In millions of Naira	30-Sep-17	30-Sep-16	31-Dec-16	30-Sep-17	30-Sep-16	31-Dec-16
28. Loans and advances to customers (continued)						
Overdrafts						
Gross Overdrafts Less: Allowances for impairment	587,089 (34,471)	631,016 (26,939)	591,219 (30,568)	550,605 (25,535)	570,446 (18,516)	551,798 (22,245)
Specific allowances for impairment Collective allowance for impairment	(15,535) (18,936)	(14,754) (12,185)	(14,737) (15,830)	(7,478) (18,057)	(7,392) (11,124)	(7,478) (14,767)
Net Overdrafts	552,618	604,077	560,652	525,070	551,930	529,553
Term loans						
Gross Term loans Less: Allowances for impairment	1,310,658 (81,481)	1,512,394 (33,685)	1,417,860 (39,472)	1,207,330 (67,874)	1,360,532 (23,406)	1,289,864 (31,443)
Specific allowances for impairment Collective allowance for impairment	(34,667) (46,814)	(13,045) (20,640)	(18,159) (21,313)	(21,060) (46,814)	(2,766) (20,640)	(10,129) (21,314)
Net Term loans	1,229,177	1,478,709	1,378,388	1,139,456	1,337,126	1,258,421
On-lending facilities						
Gross On-lending facilities Less: Allowances for impairment	370,973 (1,337)	340,239 (4,511)	345,940 (1,337)	370,973 (1,337)	340,239 (4,511)	345,940 (1,337)
Collective allowance for impairment	(1,337)	(4,511)	(1,337)	(1,337)	(4,511)	(1,337)
Net On-lending facilities	369,636	335,728	344,603	369,636	335,728	344,603
Advances under finance lease						
Gross Advances under finance lease Less: Allowances for impairment - collective	4,337 (19)	6,984 (180)	5,790 (67)	4,332 (19)	6,715 (180)	5,622 (67)
Net Advances under finance lease	4,318	6,804	5,723	4,313	6,535	5,555

### Notes to the Consolidated And Separate Interim Financial Statements

In millions of Naira

#### 28. Loans and advances to customers (continued)

#### Reconciliation of impairment allowance on loans and advances to customers

Group	Overdrafts	Term loans	On-lending facilities	Advances under finance lease	Total
Balance at 1 January, 2017	30,568	39,472	1,337	67	71,444
Specific impairment Collective impairment	14,738 15,830	18,158 21,314	- 1,337	67	32,896 38,548
Additional impairment for the period	3,903	42,009	-	(48)	45,864
Collective impairment	3,903	42,009	-	(48)	45,864
Balance at September 30, 2017	34,471	81,481	1,337	19	117,308
Specific impairment Collective impairment	15,535 18,936	34,667 46,814	۔ 1,337	- 19	50,202 67,106
Balance at January 1, 2016	18,880	21,310	2,673	80	42,943
Specific impairment Collective impairment	10,088 8,792	12,302 9,008	- 2,673	- 80	22,390 20,553
Additional impairment for the period	9,394	10,526	1,838	100	21,858
Specific impairment Collective impairment	2,063 7,331	177 10,349	- 1,838	- 100	2,240 19,618
Write-backs Foreign currency translation and other adjustments Write-offs	69 2,544 (3,948)	- 2,852 (1,003)	- -	- -	69 5,396 (4,951)
Balance at 30 September, 2016	26,939	33,685	4,511	180	65,315
Specific impairment Collective impairment	14,754 12,185	13,045 20,640	۔ 4,511	- 180	27,799 37,516

## Notes to the Consolidated And Separate Interim Financial Statements

#### In millions of Naira

#### 28. Loans and advances to customers (continued)

#### Bank

	Overdrafts	Term loans	On-lending facilities	Advances under finance lease	Total
Balance at 1 January, 2017	22,245	31,443	1,337	67	55,092
Specific impairment Collective impairment	7,478 14,767	10,129 21,314	- 1,337	67	17,607 37,485
Additional impairment for the period	3,290	36,431	-	(48)	39,673
Collective impairment	3,290	36,431	-	(48)	39,673
Balance at September 30, 2017	25,535	67,874	1,337	19	94,765
Specific impairment Collective impairment	7,478 18,057	21,060 46,814	- 1,337	- 19	28,538 66,227
Balance at January 1, 2016	13,312	19,651	2,673	80	35,716
Specific impairment Collective impairment	5,474 7,838	10,642 9,009	- 2,673	- 80	16,116 19,600
Additional impairment for the period	9,084	4,758	1,838	100	15,780
Specific impairment Collective impairment	963 8,121	- 4,758	- 1,838	- 100	963 14,817
Amounts recovered during the year impairment no longer required Write-offs	69 (3,948)	- (1,003)	-	-	69 (4,951)
Balance at 30 September, 2016	18,517	23,406	4,511	180	46,614
Specific impairment Collective impairment	7,392 11,125	2,766 20,640	۔ 4,511	- 180	10,158 36,456

Consolidated And Separate Interim Financial Statements for the period ended September 30, 2017

		Group			Bank	
In millions of Naira	30-Sep-17	30-Sep-16	31-Dec-16	30-Sep-17	30-Sep-16	31-Dec-16
28. Loans and advances to customers (continued)						
(c) Advances under finance leases						
Gross investments Less: Unearned income	4,337 (71)	8,984 (53)	5,896 (106)	4,332 (59)	6,715 (1,107)	5,728 (106)
	4,266	8,931	5,790	4,273	5,608	5,622
<b>The net investment may be analysed as follows:</b> No later than 1 year Later than 1 year and no later than 5 years	- 4,266	- 6,931	- 5,790	4,273	1,142 7,718	5,622
	4,266	6,931	5,790	4,273	8,860	5,622
(d) The nature of security in respect of loans and advances is as follows: Secured against real estate Secured by shares of quoted companies Cash collateral, lien over fixed and floating assets Unsecured	94,357 50,388 1,138,479 989,833	158,778 6,057 1,451,565 874,233	98,000 52,333 1,180,353 1,030,123	93,365 50,901 1,127,180 861,794	129,922 5,817 1,384,452 757,741	95,990 52,332 1,157,333 887,569
	2,273,057	2,490,633	2,360,809	2,133,240	2,277,932	2,193,224
29. Investment securities (a) Analysis of investments	007.000	400 707	100.000	400.040	54.205	404.070
Debt securities Equity securities	227,236 15,112	168,797 15,469	182,826 16,652	120,846 15,112	54,365 15,469	101,970 16,652
	242,348	184,266	199,478	135,958	69,834	118,622

Consolidated And Separate Interim Financial Statements for the period ended September 30, 2017

### Notes to the Consolidated And Separate Interim Financial Statements

#### In millions of Naira

#### 30. Interests in subsidiaries including consolidated structured entities

The following table lists the entities which are controlled by the group, either directly or indirectly through subsidiaries.

#### Group

Name of company	Effective holding 2017	Effective M holding 2016	Nominal share N capital held 2017	lominal share capital held 2016
Zenith Bank (Ghana) Limited	98.07 %	98.07 %	6,444	6,444
Zenith Bank (UK) Limited	100.00 % 1	100.00 %	21,482	21,482
Zenith Bank (Sierra Leone) Limited	99.99 %	99.99 %	2,059	2,059
Zenith Bank (Gambia) Limited	99.96 %	99.96 %	1,038	1,038
Zenith Pensions Custodian Limited	99.00 %	99.00 %	1,980	1,980
			33,003	33,003

Consolidated And Separate Interim Financial Statements for the period ended September 30, 2017

#### Notes to the consolidated and separate interim financial statements

	Group					
In millions of Naira	30-Sep-17	30-Sep-16	31-Dec-16	30-Sep-17	30-Sep-16	31-Dec-16

#### 31. Investments in associates

The Group's investments under the Small and Medium Enterprises Equity Investment Scheme ("SMEEIS") compiles with the Policy Guidelines for 2001 Fiscal Year (Monetary Policy Circular No. 35). The Group generally holds 20 percent or more of the voting power of the investee and is therefore presumed to have significant influence over the investee. In instances where the Group holds less than 20 percent of the voting power of the investee, the Group concluded that it has significant influence due to the Group's representation on the board of the relevant investee, with such board generally limited to a small number of board members.

Balance at beginning of the period	1,312	1,312	1,312	1,312	1,312	1,312
Share of profit brought foward	440	440	440	-	-	-
Dimunition in investment	(1,752)	(1,752)	(1,752)	(1,312)	(1,312)	(1,312)
Balance at end of the period	-	-	-	-	-	-

The financial statements used in applying the equity method may be as of a date or for a period that is different from the Group due to practical difficulties preventing the associate from producing coterminous figures in time for the Group's reporting period.

There were no published price quotations for any associates of the Group. Furthermore, there are no significant restrictions on the ability of associates to transfer funds to the Group in the form of cash dividends or repayment of loans and advances.

#### 32. Derivative liabilities

	15,357	74,996	66,834	15,357	74,996	66,834	
_	15,357	74,996	66,834	15,357	74,996	66,834	

Consolidated And Separate Interim Financial Statements for the period ended September 30, 2017

		Group		Bank			
In millions of Naira	30-Sep-17	30-Sep-16	31-Dec-16	30-Sep-17	30-Sep-16	31-Dec-16	
33. Deferred tax							
Deferred income taxes are calculated on all temporary differences under the liab	pility method using an effective tax	rate of 30% (20	016: 30%).				
Deferred tax asset							
Tax loss carried forward	9,59	98 7,10	6,440	9,103	6,354	6,041	
Deferred tax liabilities							
Charge for the period		46	45	-	-	-	
34. Other assets							
Prepayments Deposits for shares	22,373	20,476	14,759	20,335 650	18,578 650	13,075 650	
Electronic card related receivables Intercompany receivables	26,664	19,427 -	10,533 -	24,634 13,151	18,761 897	8,207 929	
AGSMEIS Receivables Receivables	5,964 20,377	- 4,588	- 17,498	5,964 4,849	4,588	۔ 17,797	
Less: Specific impairment	(5,248)	(5,248)	(5,254)	(5,248)	(5,248)	(5,248)	
	70,130	39,243	37,536	64,335	38,226	35,410	

## Notes to the Consolidated And Separate Interim Financial Statements

#### In millions of Naira

#### 35. Property and equipment

#### Group

Cost	Land	Buildings	Furniture and fixtures	Motor vehicles	Computer equipment	Leasehold improvements	Work in progress	Total
At start of the period	25,015	35,030	52,398	18,473	26,667	16,084	27,039	200,706
Additions	1,826	2,893	11,581	828	1,774		1,222	21,401
Disposals	-	-	(369)	) 898	(16)	) (6)	-	507
Reclassification	2,002	7,553	259	(1,633)	50	(50)	(12,434)	(4,253)
Foreign exchange movements	(1)	(8)	(181)	) 2	47	(242)	25	(358)
Write-off against cost	(1,9	-	-	-	-	-	-	(1,949)
At the end of the period	26,893	45,468	63,688	18,568	28,522	17,063	15,852	216,054
	Land	Buildings	Furniture and fixtures	Motor vehicles	Computer equipment	Leasehold improvements	Work in progress	Total
Accumulated Depreciation					equipilient		p. 09. 000	
At start of the period	1,949	4,723	38,602	12,601	23,943	13,604	-	95,422
Charge for the period	-	566	4,064	1,733	1,536		-	8,660
Disposals	-	-	(356)	) (858)	(508)		-	(1,728)
Reclassification	-	(2)		-	190	(210)	-	-
Foreign exchange movements	-	4	(10)	) 12	(100)	) (64)	-	(158)
Write-off against cost	(1,949)	-	-	-	-	-	-	(1,949)
At the end of the period	-	5,291	42,322	13,488	25,061	14,085	-	100,247
Net Book Amount At September 30, 2017	26,893	40,177	21,366	5,080	3,461	2,978	15,852	115,807
At 31 December, 2016	23,066	30,307	13,796	5,872	2,724	2,480	27,039	105,284

Consolidated And Separate Interim Financial Statements for the period ended September 30, 2017

### Notes to the Consolidated And Separate Interim Financial Statements

#### In millions of Naira

#### 35. Property and equipment (continued)

#### 35.(b) Property and equipment

Bank	Land	Buildings	Furniture and fixtures	Motor vehicles	Computer equipment	Leasehold improvements	Work in progress	Total
Cost At start of the period Additions Disposals	25,014 1,825	34,671 2,633 -	50,280 10,955 (364)		25,248 680 (16)		18,963 1,165	184,971 19,304 (1,285)
Reclassification Write-off against cost	2,003 (1,949)	452	256	20	52	(50)	(6,062)	(3,329) (1,949)
At the end of the period	26,893	37,756	61,127	16,877	25,964	15,029	14,066	197,712
Accumulated depreciation	Land	Buildings	Furniture and fixtures	Motor vehicles	Computer equipment	Leasehold improvements	Work in progress	Total
At start of the period Charge for the period Disposals Reclassification Write-off against cost	1,949 - - (1,949)	4,689 528 - (2)	37,099 4,041 (357) 22	11,616 1,634 (858) - -	22,747 1,019 (17) (10)	12,258 561 (6) (10)	- - - -	90,358 7,783 (1,238) - (1,949)
At the end of the period	-	5,215	40,805	12,392	23,739	12,803	-	94,954
Net Book Amount At September 30, 2017	26,893	32,541	20,322	4,485	2,225	2,226	14,066	102,757
At 31 December, 2016	23,065	29,982	13,181	5,317	2,501	1,604	18,963	94,613

## Notes to the Consolidated And Separate Interim Financial Statements

#### In millions of Naira

#### 36. Intangible assets

#### Computer software

	Group 30-Sep-17	Group 30-Sep-16	Group 31-Dec-16	Bank 30-Sep-17	Bank 30-Sep-16	Bank 31-Dec-16
Cost At start of the period Exchange difference	11,998 68	8,761 36	8,761 410	9,761	7,236	7,236
Reclassification Disposal Additions	3,328 - 4,631	- - 1,678	460 (50) 2,417	3,328 - 4,541	22 - 1,581	459 - 2,066
At end of the period	20,025	10,475	11,998	17,630	8,839	9,761
Accumulated depreciation						
At start of the period Exchange difference	7,353 52	5,521 -	5,521 442	5,858	4,483	4,483
Reclassification Disposal Charge for the period	- - 1 162	- - 1.060	- (45) 1 425	- - 1 010	- - 1 029	- - 1 975
Charge for the period At the end of the period	1,163 <b>8,568</b>	1,069 <b>6,590</b>	1,435 <b>7,353</b>	1,019 <b>6,877</b>	1,028 <b>5,511</b>	1,375 <b>5,858</b>
Carrying amount at period end	11,457	3,885	4,645	10,753	3,328	3,903

Consolidated And Separate Interim Financial Statements for the period ended September 30, 2017

		Group				Bank			
In millions of Naira	30-Sep-17	30-Sep-16	31-Dec-16	30-Sep-17	30-Sep-16	31-Dec-16			
37. Deposits									
Demand	1,551,285	1,366,035	1,463,144	1,240,017	1,068,176	1,215,533			
Savings	356,853	331,375	358,951	306,979	259,442	285,250			
Term	538,448	447,039	555,547	451,906	398,370	502,418			
Domiciliary	615,628	547,536	605,979	554,159	494,327	549,762			
	3,062,214	2,691,985	2,983,621	2,553,061	2,220,315	2,552,963			
Settlement payables Electronic card related payables Due to banks for clean letters of credit Managers' cheques Tax collections Sales and other collections Deferred income on financial guarantee contracts	22,593 2,797 20,184 12,776 3,050 32,286 904	37,318 1,861 85,003 13,212 3,063 11,069 93	35,962 1,580 9,720 13,724 2,495 11,594 906	22,584 2,673 34,058 11,941 2,897 32,286 904	37,160 1,687 124,198 12,192 2,924 11,069 93	35,898 1,458 57,077 12,952 2,358 11,594 906			
Unclaimed dividend	3,521	2,932	2,932	3,521	2,932	2,932			
Provision for claims	-	9,766	8,404	-	9,766	8,404			
Customer deposits for letters of credit	90,721	95,964	104,631	90,616	95,747	104,530			
Customer's foreign transactions payables	5,462	5,082	6,914	2,565	2,186	3,827			
Other payables	11,096	37,149	9,818	10,383	18,298	1,800			
	205,390	302,512	208,680	214,428	318,252	243,736			

Consolidated And Separate Interim Financial Statements for the period ended September 30, 2017

		Group			Bank	
In millions of Naira	30-Sep-17	30-Sep-16	31-Dec-16	30-Sep-17	30-Sep-16	31-Dec-16
39. On-lending facilities						
This comprises:						
Central Bank of Nigeria (CBN) Commercial Agriculture Credit Scheme Loan	78,034	34,402	40,908	78,034	34,402	40,908
Bank of Industry (BOI) Intervention Loan	50,391	54,873	53,919	50,391	54,873	53,919
Central Bank of Nigeria (CBN) / Bank of Industry(BOI) - Power & Aviation intervention	8,118	9,930	9,476	8,118	9,930	9,476
Funds	4 059	1 570	1 665	4 059	1 570	1 665
CBN MSMEDF Deposit FGN SSB Intervention Fund	4,258 145,017	1,578 137,362	1,665 147,170	4,258 145,017	1,578 137,362	1,665 147,170
Excess Crude Loan Facilty Deposit	94,642	97,978	97,519	94,642	97,978	97,519
	380,460	336,123	350,657	380,460	336,123	350,657
40. Borrowings						
Long term borrowing comprise:						
Due to ADB	33,753	38,642	38,924	33,753	38,642	38,924
Due to KEXIM	6,299	5,691	4,066	6,299	5,691	4,066
Due to EIB	4,222	6,356	6,370	4,222	6,356	6,370
Due to PROPARCO	15,393	19,566	17,205	15,393	19,566	17,205
Due to SMBCE	58,966	113,141	-	58,966	113,141	-
Due to CITIBANK	-	3,855	-	-	3,855	-
Due to AFC	55,626	-	-	55,626	-	-
Due to ABSA bank	46,194	64,021	45,985 22,908	46,194	64,021	45,985 22,908
Due to J P Morgan Chase bank Due to Standard Bank	22,953 83,745	56,574 49,962	22,908 71,541	22,953 83,745	56,574 49,962	22,908 71,541
Due to First Rand bank	1,995	49,902	5,114	1,995	49,902	5,114
Due to IFC	28,210	20,034	31,016	28,210	20,034	31,016
Due to Citi Global Markets	15,890	- 20,004	15,362	15,890	- 20,004	15,362
Due to British Arab Bank	5,505	2,613	4,615	5,505	2,613	4,615
Due to Zenith Bank (Uk)	-	9,249	-	7,678	9,249	7,670
Due to Zenith Bank Ghana	-	-	-	50,578	-	22,026
	378,751	389,704	263,106	437,007	389,704	292,802

Consolidated And Separate Interim Financial Statements for the period ended September 30, 2017

		Group			Bank	-
In millions of Naira	30-Sep-17	30-Sep-16	31-Dec-16	30-Sep-17	30-Sep-16	31-Dec-16
41. Debt securities issued						
Due to euro bond holders	312,530	157,803	153,464	312,530	157,803	153,464
	312,530	157,803	153,464	312,530	157,803	153,464
42. Share capital						
Authorised 40,000,000,000 Ordinary shares of 50k each (September 2016:40,000,000,000)	20,000	20,000	20,000	20,000	20,000	20,000
<b>Issued</b> 31,396,493,786 ordinary shares of 50k each (September 2015:31,396,493,786)	15,698	15,698	15,698	15,698	15,698	15,698
<b>Issued</b> Ordinary Share premium	15,698 255,047	15,698 255,047	15,698 255,047	15,698 255,047	15,698 255,047	15,698 255,047
	270,745	270,745	270,745	270,745	270,745	270,745

Consolidated And Separate Interim Financial Statements for the period ended September 30, 2017

#### Notes to the consolidated and separate interim financial statements

		Group				Bank			
In millions of Naira	30-Sep-17	30-Sep-16	31-Dec-16	30-Sep-17	30-Sep-16	31-Dec-16			
43. Share premium									
Share premium	255,047	255,047	255,047	255,047	255,047	255,047			

The nature and purpose of the reserves in equity are as follows:

Share premium: Premiums from the issue of shares are reported in share premium.

Retained earnings: Retained earnings comprise the undistributed profits which have not been reclassified to the other reserves noted below.

Statutory reserve: Nigerian banking regulations require the Bank to make an annual appropriation to a statutory reserve. As stipulated by section 16(1) of the Bank and Other Financial Institutions Act of 1991 (amended), an appropriation of 30% of profit after tax is made if the statutory reserve is less than the paid-up share capital, and 15% of profit after tax if the statutory reserve is greater than the paid-up share capital.

SMIEIS reserve: The SMIEIS reserve is maintained to comply with the Central Bank of Nigeria (CBN) requirement that all licensed banks set aside a portion of their profit after tax in a fund to be used to finance equity investments in qualifying small and medium scale enterprises. Under the terms of the guideline (amended by CBN letter dated 11 July 2006), the contributions will be 10% of profit after tax for the first 5 years and shall thereafter reduce to 5% of profit after tax. The small and medium scale industries equity investment scheme reserves are non-distributable.

Revaluation reserve: Comprises fair value movements on equity instruments which the Bank has elected to present through the Other Comprehensive Income.

Foreign Currency Translation reserve: Comprises exchange differences resulting from the translation to Naira of the results and financial position of entities within the group that have a functional currency other than Naira.

Statutory Reserve for Credit Risk: the CBN requires the Bank to create a reserve for the difference between impaired charge determined in line with the principles of IFRS and provisions for loan losses determined in line with the prudential guidelines issued by the CBN, where the latter is greater. This reserve is not available for destribution to shareholders.

#### 44. Pension contribution

In accordance with the provisions of the Pensions Reform Act 2014, the bank and its subsidiaries commenced a contributory pension scheme in January 2005. For entities operating in Nigeria, the contribution by employees and the employing entities are 2.5% and 15.5% respectively of the employees' basic salary, housing and transport allowances. Entities operating outside Nigeria contribute in line with the relevant pension laws in their jurisdictions. The contribution by the group and the bank during the period were N2,738 million and N2,148 million respectively (2016: N2,726 million and N2,246 million).

### Notes to the Consolidated And Separate Interim Financial Statements

In millions of Naira

#### 45. Related party transactions

Parent:

Zenith Bank Plc (incorporated in Nigeria) is the ultimate parent company of the Group.

#### Subsidiaries:

Transactions between Zenith Bank Plc and its subsidiaries, which are eliminated on consolidation are not separately disclosed in the consolidated financial statements. The Group's effective interests and investments in subsidiaries as at 30 September 2017 are shown below.

Entity	Effective holding %	Norminal share capital held
Zenith Bank (Ghana) Limited	98.07 %	6,444
Zenith Bank (UK) Limited	100.00 %	21,482
Zenith Bank (Sierra Leone) Limited	99.99 %	2,059
Zenith Bank (The Gambia ) Limited	99.96 %	1,038
Domestic / non-banking subsidiaries:		
Zenith Pension Custodians Limited	99.00 %	o 1,980
	-	33,003

#### Key management personnel

Key management personnel is defined as the Group's executive and non-executive directors, including their family members and any entity over which they exercise control. Close members of family are those family members who may be expected to influence, or be influenced by that individual in their dealings with the Group.

Key management compensation In millions of Naira	Group 30-Sep-17	Group 30-Sep-16	Group 31-Dec-16
Salaries and other short-term benefits	848	327	403
Retirement benefit cost	19	18	625
Allowances	138	152	29
At end of of the period	1,005	497	1,057

Consolidated And Separate Interim Financial Statements for the period ended September 30, 2017

#### Notes to the Consolidated And Separate Interim Financial Statements

#### 45. Related party transactions (continued)

At end of of the period	186	238	292
Repayment during the period	(106)	(323)	(267)
Granted during the period	-	2	-
At start of the period	292	559	559
Loans and advances			

#### Interest earned

Loans to key management personnel include mortgage loans and other personal loans which are given under terms that are no more favourable than those given to other staff. No impairment has been recognised in respect of loans granted to key management (2016: Nil). Interest earned on loans to directors for the Group and the Bank are N23million and N21 million respectively. The mortgage loans are secured by the underlying assets. All other loans are unsecured.

Group 30 September 2017 In millions of Naira Name of company / Individual	Loans	Deposits	Interest received	Interest paid
Sirius Lumina Ltd	88	8	14	-
Barrit Digital Photo Lab & Studio	68	-	7	-
Zenith General Insurance Company	-	873	-	6
Zenith Trustee Limited	-	261	-	1
Directors and Relatives	-	145	4	2
Doris Stephens Ltd	189	2	19	-
Quantum Fund Management	-	19	-	-
At end of of the period	345	1,308	44	9
Group				

Group
30 September 2016
In millions of Naira

### Notes to the Consolidated And Separate Interim Financial Statements

In millions of Naira					
45. Related party transactions (continued) Name of company / Individual	Lo	oans	Deposits	Interest received	Interest paid
Zenith General Insurance Company		-	335	-	· -

Zenith Trustee Limited	-	48	-	-
Directors and relatives	-	362	-	-
Quantum Fund Management	-	49	-	-
At end of of the period	-	794	-	-

Loans granted to related parties are secured by real estate and other assets of the respective borrowers. No impairment has been recognised of loans granted to related parties (2015:Nil)

#### 46. Acceptances and guarantees

#### (a) Legal proceedings

The Bank is presently involved in 110 litigation suits in its ordinary course of business. The total amount claimed in the cases against the bank is estimated at N9.76 billion. The actions are being contested and the Directors are of the opinion that none of the aforementioned cases is likely to have a material adverse effect on the bank and are not aware of any other pending or threatened claims and litigations.

#### (b) Capital commitments

At the reporting date, the bank had capital commitments amounting to N6.09 billion (2016: N3.24 billion) in respect of authorized and contracted capital projects.

#### (c) Confirmed credits and other obligations on behalf of customers

In the normal course of business the group is a party to financial instruments with off-balance sheet risk. These instruments are issued to meet the credit and other financial requirements of customers. The contractual amounts of the off-balance sheet financial instruments are:

Consolidated And Separate Interim Financial Statements for the period ended September 30, 2017

#### Notes to the Consolidated And Separate Interim Financial Statements

In millions of Naira

#### 46. Acceptances and guarantees (continued)

	Group	Group	Group	Bank	Bank	Bank
In millions of Naira	30-Sep-17	30-Sep-16	31-Dec-16	30-Sep-17	30-Sep-16	31-Dec-16
Performance bonds and guarantees	492,573	541,715	560,704	453,550	509,628	513,832
Usance	219,269	132,400	98,761	219,269	132,400	98,761
Letters of credit	367,004	275,879	311,681	274,815	218,433	215,839
Pension Funds (See Note (below))	2,768,017	2,261,789	2,362,349	2,768,017	2,261,850	2,362,349
	3,846,863	3,211,783	3,333,495	3,715,651	3,122,311	3,190,781

Letters of credit are agreements to lend to customers in the future, subject to certain conditions. Such commitments are either made for a fixed period, or have no specific maturity dates, but are cancellable by the Group (as lender) subject to notice requirements. These letters of credit are provided at market-related interest rates and cannot be settled net in cash.

The amount of N 2,767 billion (2016: N 2,261 billion) represents the full amount of the bank's guarantee for the assets held by its subsidiary, Zenith Pensions Custodian Limited under the latter's custodial business as required by the National Pensions Commission.

#### 47. Cash and cash equivalents

For the purposes of the cash flow statement, cash and cash equivalents include cash and non-restricted balances with central banks, treasury bills and other eligible bills, operating account balances with other banks, amounts due from other banks and short-term government securities.

	Group	Group	Group	Bank	Bank	Bank
In millions of Naira	30-Sep-17	30-Sep-16	31-Dec-16	30-Sep-17	30-Sep-16	31-Dec-16
Cash and balances with central banks (less restricted balances)	174,050	86,215	140,874	130,419	53,526	99,378
Treasury bills(maturing within three months)	87,356	79,420	127,068	75,421	63,800	112,575
Due from other banks	520,988	455,823	459,457	343,582	295,775	354,405
	782,394	621,458	727,399	549,422	413,101	566,358

Consolidated And Separate Interim Financial Statements for the period ended September 30, 2017

#### Notes to the Consolidated And Separate Interim Financial Statements

#### In millions of Naira

#### 47. Cash and cash equivalents (continued)

#### 48. Comparative

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During the period, the directors of the Bank became aware that its obligation to the Assets Management Company of NIgeria (AMCON) represents a levy which should be charged against the income statement in line with International Financial Reporting Interpretation Committee (IFRIC) 21 Levies. Consequently, the Bank adopted this accounting treatment to recognise this payment as an outright expense and not as a prepayment.

Prior period comparatives for period ended 30 September 2016 have also been adjusted to reflect this principle, as presented in the notes below:

(1) Restated Profit After Tax In millions of Naira Profit After Tax less: Write-off of unamortised AMCON levy	Group <b>30-Sep-16</b> 100,074 (4,688)	,
	95,386	91,190
(II) Restated Operating expenses In millions of Naira Operating expense less: Write-off of unamortised AMCON levy	Group <b>30-Sep-16</b> 78,291 4,688 <b>82,979</b>	
(III) Net effect on chnages in operating assets and liabilities In millions of Naira Operating expense Add: unamortised portion of AMCON levy included in other assets Restated cashflow changes	(21,157) 4,688 (16,469)	4,688