



ZENITH BANK PLC

Zenith Heights, Plot 87, Ajose Adeogun Street, Victoria Island, Lagos

2011 Audited Group Accounts

BALANCE SHEETS

AS AT 31 DECEMBER	Group 2011 N'million	Group 2010 N'million	Bank 2011 N'million	Bank 2010 N'million
Assets				
Cash and balances with central banks	223,688	141,724	211,098	130,604
Treasury bills	516,142	298,869	494,253	287,981
Due from other Banks	272,622	399,503	247,933	374,604
Loans and advances	832,828	713,285	767,372	667,860
On-lending facilities	43,199	22,536	43,199	22,536
Advances under finance lease	7,120	13,188	6,222	12,731
Insurance receivables	721	711	-	-
Investment securities	309,459	210,345	265,164	171,985
Investment in subsidiaries	-	-	30,183	37,134
Deferred tax assets	1,304	1,162	-	-
Other assets	25,295	18,936	15,684	13,470
Investment property	7,403	7,623	7,403	7,036
Property and equipment	68,838	66,318	65,541	62,733
Intangible assets	808	827	661	784
Total assets	2,309,427	1,895,027	2,154,713	1,789,458
Liabilities				
Customers' deposits	1,653,570	1,318,072	1,575,977	1,289,552
Claims payable	420	218	-	-
Liabilities on insurance contracts	2,819	2,287	-	-
On-lending facilities	49,370	26,049	49,370	26,049
Borrowings	20,766	27,975	20,766	27,975
Current income tax	15,231	3,735	11,934	1,010
Other liabilities	180,915	145,750	129,844	87,314
Deferred income tax liabilities	6,001	7,380	5,954	7,144
Total liabilities	1,929,092	1,531,466	1,793,845	1,439,044
Capital and reserves				
Share capital	15,698	15,698	15,698	15,698
Share premium	255,047	255,047	255,047	255,047
Revaluation reserve	-	98	-	-
Retained earnings	74,137	62,610	56,190	51,307
Other reserves	32,908	27,789	33,933	28,362
Attributable to equity holders of the parent	377,790	361,242	360,868	350,414
Non-controlling interest	2,545	2,319	-	-
Total shareholders' equity	380,335	363,561	360,868	350,414
Total liabilities and equity	2,309,427	1,895,027	2,154,713	1,789,458
Acceptances and guarantees	1,202,945	902,931	1,152,234	866,169

The full financial statements were approved by the Board of Directors on 30 January 2012 and signed on its behalf by:

Steve Omojafor
(Chairman)

Godwin Emefiele
(Group Managing Director and Chief Executive)

PROFIT AND LOSS ACCOUNTS

FOR THE YEAR ENDED 31 DECEMBER	Group 2011 N'million	Group 2010 N'million	Bank 2011 N'million	Bank 2010 N'million
Gross earnings	244,070	192,488	215,616	169,370
Interest and similar income	160,519	127,265	151,367	118,491
Interest and similar expenses	(34,906)	(35,719)	(33,407)	(34,522)
Net interest income	125,613	91,546	117,960	83,969
Fee and commission income	48,965	46,180	42,151	39,885
Underwriting income	9,465	7,145	-	-
Underwriting expenses	(5,901)	(4,621)	-	-
Underwriting profit	3,564	2,524	-	-
Foreign exchange trading income	18,033	10,823	15,257	9,743
Trusteeship income	54	45	-	-
Income from investment	470	304	284	455
Other income	6,564	726	6,557	796
Operating income	203,263	152,148	182,209	134,848
Operating expenses	(118,262)	(97,769)	(108,450)	(89,074)
Diminution in asset values	(24,303)	(4,353)	(22,618)	(2,817)
Profit before tax	60,698	50,026	51,141	42,957
Taxation	(16,509)	(12,612)	(14,000)	(9,622)
Profit after tax	44,189	37,414	37,141	33,335
Non controlling interest	(269)	(84)	-	-
Profit attributable to group shareholders	43,920	37,330	37,141	33,335
Key Financial Information				
Total non-performing credit facilities (N' million)	36,835	44,271	33,599	41,832
Total non-performing credit facilities to total credit facilities (%)	4.00%	5.93%	3.95%	6.00%
Earnings per share (basic)	140 k	119 k	118 k	106 k
Dividend per share (proposed)	95 k	85 k	95 k	85 k

INDEPENDENT AUDITOR'S REPORT

To the Members of Zenith Bank Plc

The accompanying balance sheets as at 31 December 2011 and the profit and loss accounts for the year then ended, are derived from the audited Group and Separate financial statements of Zenith Bank Plc ("the Bank") and its subsidiary companies (together "the Group") for the year ended 31 December 2011. We expressed an unmodified audit opinion on the Group and Separate financial statements in our report dated 13 February 2012.

The accompanying balance sheets and profit and loss accounts do not contain all the disclosures required by Statements of Accounting Standards applicable in Nigeria, the Companies and Allied Matters Act, the Banks and Other Financial Institutions Act, and other relevant Central Bank of Nigeria circulars applied in the preparation of the audited financial statements of the Bank and the Group. Reading the accompanying balance sheets and profit and loss accounts, therefore, is not a substitute for reading the audited financial statements of the Bank and the Group.

In our opinion, the accompanying balance sheets and profit and loss accounts are consistent, in all material respects, with the audited Group and Separate financial statements of Zenith Bank Plc for the year ended 31 December 2011 from which they were derived.

Compliance with Section 27 (2) of the Banks and Other Financial Institutions Act of Nigeria and Central Bank of Nigeria circular BSD/1/2004

To the best of our knowledge, the Bank did not contravene any provision of the Banks and Other Financial Institutions Act and Central Bank of Nigeria's circulars during the year ended 31 December 2011.

Related party transactions and balances are disclosed in the financial statements in compliance with the Central Bank of Nigeria circular BSD/1/2004.

KPMG



13 February 2012
Lagos, Nigeria

The above balance sheets, profit and loss accounts and report of the independent auditor are published in accordance with the requirements of S. 27 of the Banks and Other Financial Institutions Act.

Directors: Sir Steve Omojafor (Chairman), Godwin Emefiele (Managing Director/Chief Executive), Mr. Babatunde Adejuwon, Alhaji Baba Tela, Alhaji Sani Lawal, Jeffrey Efeyini, Professor Sam Enwemeka, Peter Amangbo (Executive Director), Apollous Ikpobe (Executive Director), Elias Igbin-Akenzua (Executive Director), Andy Ojei (Executive Director), Udom Emmanuel (Executive Director).